

Agricultural  Land Trust

**ARSN 096 588 046**

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**Final Report  
30 June 2021**

**RESULTS FOR ANNOUNCEMENT TO THE MARKET**

**PROVIDED TO THE ASX UNDER LISTING RULE 4.3A**

**APPENDIX 4E  
FINAL REPORT  
FOR THE YEAR ENDED 30 JUNE 2021**

	% change	30 June 2021 \$'000	30 June 2020 \$'000
Revenue from ordinary activities	down 49.2%	<b>8,041</b>	15,836
Profit/(loss) from ordinary activities after tax attributable to members	down 85.1%	<b>(19,021)</b>	(127,227)
Net profit/(loss) attributable to members	down 85.1%	<b>(19,021)</b>	(127,227)
<b>Distribution to members</b>			
See note 11, it is not proposed that a distribution be paid to members in respect of the period distribution paid (\$'000)		-	-
<b>Net Tangible Assets</b>			
Net tangible assets/(liabilities) per security		<b>\$ (1.34)</b>	\$ (1.06)

**AGRICULTURAL LAND TRUST**  
**APPENDIX 4E**  
**FINAL REPORT**  
**FOR THE YEAR ENDED 30 JUNE 2021**

**RESULTS COMMENTARY**

The loss for the Group for the year ended 30 June 2021 was \$19.0 million (30 June 2020 loss \$127.2 million).

Further information about the results is detailed in the 'Review of Operations' section of the directors' report included in the annual report.

**1. Audit of the financial report**

The accompanying Annual Report has been audited and an unqualified opinion with an emphasis of matter has been issued.

**For all other information required to be disclosed in Appendix 4E, please refer to the attached Annual Report**

Dated at Sydney this 31st day of August 2021.

Signed in accordance with a resolution of the directors.



Frank Tearle  
Director  
One Managed Investment Funds Limited

Agricultural  Land Trust

**ARSN 096 588 046**

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**Annual report  
30 June 2021**

# **Agricultural Land Trust**

## **Annual report 2021**

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### **Terms and abbreviations**

This report uses terms and abbreviations relevant to the Agricultural Land Trust Group's activities and financial accounts. The terms "Agricultural Land Trust", "Trust" and "Group", unless indicated otherwise, refer to the consolidated entity comprising the parent entity (being the Agricultural Land Trust) and its subsidiaries. In some instances, the term "Agricultural Land Trust" refers to the parent entity and not the consolidated entity however, where applicable, this has been disclosed in the report.

The terms "One Managed Investment Funds Limited" and "Responsible Entity" are used in this report to refer to One Managed Investment Funds Limited.

The terms "the year", "financial year" and "2021" refer to the twelve months ended 30 June 2021 unless otherwise stated. Similarly, references to 2020 refer to the twelve months to 30 June of that year.

# **Agricultural Land Trust Annual report 2021**

## **Corporate directory**

### **Responsible Entity and registered address**

One Managed Investment Funds Limited  
ABN 47 117 400 987

Level 16, Governor Macquarie Tower, 1 Farrer Place  
Sydney NSW 2000  
Phone: (02) 8277 0000  
Facsimile: (02) 8580 5700

Australian Financial Services Licence Number: 297042

### **Postal address**

PO Box R1471  
Royal Exchange NSW 1225

### **Registry**

Computershare Investor Services Pty Limited  
Level 5, 115 Grenfell Street  
Adelaide SA 5000  
Telephone: 1300 727 620  
Facsimile: 1300 534 987

### **Auditor**

Crowe Sydney  
Level 15, 1 O'Connell Street  
Sydney NSW 2000

### **ASX code**

AGJ

### **Website**

[www.agriculturallandtrust.com.au](http://www.agriculturallandtrust.com.au)

# **Agricultural Land Trust Annual report 2021**

## **Directors' report For the year ended 30 June 2021**

The directors of One Managed Investment Funds Limited (ABN 47 117 400 987), the Responsible Entity of the Agricultural Land Trust ("the Trust"), present their report, for the Agricultural Land Trust and its controlled entities ("the Group") for the year ended 30 June 2021.

### **Directors**

The names of the directors of the One Managed Investment Funds Limited, in office during the financial year and until the date of this report are:

<b>Name</b>	<b>Title</b>
Frank Tearle	Executive Director and Company Secretary
Sarah Wiesener	Executive Director and Company Secretary
Michael Sutherland	Executive Director

The directors were in office from the beginning of the year until the date of this report, unless otherwise stated.

### **Meetings of directors**

The number of meetings of the Responsible Entity's directors held during the year ended 30 June 2021 in respect of the Trust, and the number of meetings attended by each director, are:

Number of Directors' meetings held in respect of the Trust:	2
Number of meetings attended:	
Frank Tearle	2
Sarah Wiesener	2
Michael Sutherland	2

### **Directors' unit holdings**

No director as at the date of this report has any direct interest in units of the Trust, nor do they have any rights or options over interests in the Trust or contracts to which the director is a party or under which the director is entitled to a benefit and that confer a right to call for or deliver an interest in the Trust.

### **Principal Activities**

As at the date of this report, the principal activity of the Group is to earn income from the exploitation of its investment property, Linkletter's Place, located near Esperance, Western Australia, including from the sale of harvested timber and earning rental income from the cleared areas.

Previously, the Group's activities included earning a net interest margin from debentures which the Group has issued, which were subsequently on lent to another party at a higher interest rate.

Further details of the Group's operations are included in the below Review of operations.

# **Agricultural Land Trust Annual report 2021**

## **Directors' report For the year ended 30 June 2021**

### **Trust information**

The Trust was registered as a Managed Investment Scheme on 7 May 2001.

One Managed Investment Funds Limited, the Responsible Entity, is incorporated and domiciled in Australia. At balance date, the Group had no employees.

The registered office of the Responsible Entity is Level 16, Governor Macquarie Tower, 1 Farrer Place, Sydney, NSW, 2000.

### **Review of Operations**

- General overview

For the year ended 30 June 2021, the Group reported a net loss attributable to unit holders of \$19.02 million (2020: loss \$127.23 million). The major causes of this loss were the provisions for impairment that have been recorded against the interest receivable on the loans the Group had advanced to iProsperity Underwriting Pty Limited (in liquidation) ('IPU') and due to a change on the adopted valuation methodology for Linkletter's Place.

At 30 June 2021, the Group had assets with a total value of \$33.55 million (2020: \$39.89 million) and liabilities of \$155.73 million (2020: \$143.04 million). The basis for valuation of the assets is disclosed in Note 2 to the financial report.

This loss resulted in the Group being in a net liability position of \$122.17 million at 30 June 2021. As described below the Group's debentures, (excluding Series 5 and 8), were issued on a limited recourse basis, and as such the net liability position is not expected to impact on the Group's ongoing activities at Linkletter's Place or expected to impact upon its ability to continue as a going concern. It will, however, mean that the margin income the Group was expecting to earn from the difference between the interest charged on the loans advanced to IPU and the interest payable on the debentures will not be earned going forward.

Excluding the loans and liabilities relating to the Series 3, 4, 6, 7 and 9 debentures, the Group had net assets of \$19.93 million at 30 June 2021.

Operating costs for the financial year ended 30 June 2021 were \$0.99 million (2020: \$0.46 million).

For the purposes of this Review of operations, the Responsible Entity has separated the activities at Linkletter's Place, which remain the main focus of the Group's activities, from the debenture and loan arrangements.

- Linkletter's Place & harvesting activities

In March 2020, due to the effects of COVID-19, SPF Resources Pty Ltd ('SPF') (the party engaged to harvest the timber) paused operations. SPF recommenced harvesting activities in May 2021.

During the year ended 30 June 2021 the Group earned \$0.09 million (2020: \$1.49 million) from the sale of timber and incurred costs of \$0.14 million (2020: \$0.58 million) relating to roading and other maintenance costs.

## Agricultural Land Trust Annual report 2021

### Directors' report For the year ended 30 June 2021

Presented below is a summary of the key metrics from timber sales during the financial year ended 30 June 2021.

Item	30 June 2021	30 June 2020
Harvested area (hectares)	74	1,091
Harvest weight (kg) (GMTD)	9,194	67,116
Revenue earned (\$'000)	92	1,494
Revenue (\$ per tonne)	10.01	22.26

The lower price per tonne is due to a range of factors including the effects of the appreciation of the AUD and higher costs of the harvesting contractor.

- Investment property - Linkletter's Place

The table below presents the carrying value of the Group's investment property, Linkletter's Place:

	Consolidated 2020 \$'000
Opening balance - 'as if complete' valuation	35,400
Fair value gain on 'as if complete' valuation	4,140
<b>Closing balance - 'as if complete' valuation</b>	<b>39,540</b>
	<b>Consolidated 2021 \$'000</b>
Opening balance - 'as if complete' valuation	<b>39,540</b>
Adjustments to 'as is' valuation	<b>(9,160)</b>
<b>Opening balance - 'as is' valuation</b>	<b>30,380</b>
Fair value gain on 'as is' valuation	<b>2,918</b>
Accumulated straight-lining of rental income	<b>12</b>
<b>Closing balance - 'as is' valuation</b>	<b>33,310</b>

## **Agricultural Land Trust Annual report 2021**

### **Directors' report For the year ended 30 June 2021**

The investment property has been measured at fair value based on a directors' valuation, having regard to an independent valuation, conducted by Opteon in June 2021, of the Linkletter's Place property. This valuation is based on the market value applying an 'As Is' (subject to existing occupancy arrangements) valuation approach of \$33.31 million. This approach considers the current mixed usage of the property as both an agricultural and plantation asset. The 'As is' valuation of the property at 30 June 2020 was \$30.38 million. The main driver of the increase in the 'as is' valuation is due to an approximate 10% increase in the per hectare value assigned to the remediated areas of the property.

Historically, the property was valued using an 'as if complete' valuation approach which assumed that the property had been fully remediated to an agricultural standard. The 'as if complete' valuation at 30 June 2021 was assessed at \$43.85 million (30 June 2020: \$39.54 million). Consistent with the increase in the 'as is' valuation the valuation increment is due to the increased value assigned to the remediated areas of the property.

For the year ended 30 June 2021 the Responsible Entity has determined to adopt the more conservative 'as is' valuation. The main driver of this is due to a reduction in the rate of harvesting of the timber plantation which means it is likely to take longer for the property to achieve a fully remediated state than was previously anticipated.

Given the Group's current focus on cash flow management, it was decided not to appoint a valuer to conduct a valuation of the forest assets for the year ended 30 June 2021. Given the complexity involved in valuing the forestry assets, in the absence of an external valuation it is not possible for the Group to assess the value of the forestry assets at 30 June 2021.

The Group will continue to work with SPF to maximise the value that it is able to achieve from the harvesting of the remaining forestry assets located on Linkletter's Place, as this will allow the property to achieve a fully remediated state as quickly as is practicable.

The Group earned \$0.13 million rental income from the property during the year ended 30 June 2021 (2020: \$nil).

- Core debt - IPG Mortgage Fund loan, series 5 and 8 debentures and unitholder loan

The Group considers the IPG Mortgage Fund loan, the series 5 and 8 debentures and the unitholder loan to be its 'core debt'. The table below summarises these facilities.

## Agricultural Land Trust Annual report 2021

### Directors' report For the year ended 30 June 2021

Item	30 June 2021 (\$'000)	30 June 2020 (\$'000)	Description
Loan from IPG Mortgage Fund	10,000	10,000	Loan from IPG Mortgage Fund secured by Linkletter's Place. Current interest rates are 6% - 8% per annum. The facility matures on 28 February 2022. Refer to Note 13 of the financial statements for further details.
Debentures Series 5 and 8	1,627	1,627	Unsecured loans used to fund the Group's working capital needs. Current interest rates are 10% - 12.5% per annum. The term of these debentures was extended during the financial year and they now have maturity dates in 2022. Refer to Note 13 of the financial statements for further details.
Unitholder loan	989	-	The Trust also entered into a \$0.8 million two-year unsecured loan facility with an entity associated with a unitholder of the Group. The Facility limit increased to \$1.15 million in December 2020 and was increased to \$1.65 million in January 2021. At 30 June 2021, the Trust had drawn down \$0.99 million of the loan facility. Refer to Note 13 of the financial statements for further details.
<b>Total core debt</b>	<b>12,616</b>	<b>11,627</b>	

At 30 June 2021, the interest payable to loan from IPG Mortgage Fund Loan, series 5 and 8 debentures and unitholder loan was \$200,547, \$16,631 and \$10,315 respectively.

- Loans and debentures (Series 3, 4, 6, 7 and 9)

The Group issued the Series 3, 4, 6, 7 and 9 debentures for the purpose of on-lending the proceeds raised to IPU. The Group was expecting to earn an interest spread (margin) on the interest rate differential between the interest rate on the debentures and the loans.

However, following the appointment of a receiver to IPU, and it ultimately being placed into liquidation, the Group does not expect to earn this margin income in the future.

These debentures were issued on a limited recourse basis, so to the extent that the Group does not recover any principal or receive any further interest on the loans to IPU, it has no obligation to pay interest on the debentures or to repay the debentures on their contractual maturity.

#### Distributions

The Responsible Entity has determined that no distribution will be paid for financial year ended 30 June 2021 (2020: \$nil).

# **Agricultural Land Trust Annual report 2021**

## **Directors' report For the year ended 30 June 2021**

### **Units on issue**

During the year, no units (2020: nil units) were issued pursuant to the Distribution Reinvestment Plan. 6,037,515 units owned by Elders Finance Pty Limited were cancelled in October 2020. At 30 June 2021 units on issue were 91,472,521 units (2020: 97,510,036 units).

### **Responsible entity and associates**

The Responsible Entity fees for the year were \$33,798 (2020: \$185,858).

Details of fees paid or payable to the Responsible Entity out of scheme property are included in Note 23 of the financial report.

### **Significant changes in state of affairs**

The Trust also entered into a \$0.8 million two-year unsecured loan facility with an entity associated with a unitholder of the Group. The Facility limit increased to \$1.15 million in December 2020 and further increased to \$1.65 million in January 2021. At 30 June 2021, the Trust had drawn to \$0.99 million of the loan facility (excluding capitalised interest).

The Group surrendered the lease with previous tenant in January 2021 and paid a surrender fee of \$350,000. This lease provided no income to the Trust.

The Group also need to pay a \$100,000 settlement expense in each of the next three Novembers for a dispute settlement.

The Group entered a 10 year lease for the land at Linkletter's Place over the cleared areas in April 2021.

The Group continues to earn income from the harvesting of the forestry assets located on Linkletter's Place. SPF can harvest the plantation trees in one or more harvest periods and at any time during the harvest window of a five-year period beginning on the contract date of 13 February 2018. The amounts of this income has been affected by COVID-19 pandemic as the global demand for timber has decreased.

### **Subsequent Events after balance date**

#### Debenture restructure

The Trust has agreed to transfer to the relevant Debenture Holder, for nil consideration, the receivable from ALT Sub Trust No 4 and ALT Sub Trust No 5 together with the units it owns in each of those ALT Sub Trusts (Sub-Trust Assets). As the Sub-Trusts Assets represent the full amount the Debenture Holders were ever entitled to recover in respect of the limited recourse debentures, in exchange for transferring the Sub-Trust Assets to the Debenture Holders, the Debenture Holders have agreed to forgive any liability that the Trust has under the limited recourse debentures it has issued to the Debenture Holders.

As a result the Group has forgone the ability to earn any possible margin income which may arise from any loans ALT Sub Trust No 4 and SLT Sub Trust No 5 has previously advanced to IPU. The timing and amount of any recovery from these loans are uncertain.

# **Agricultural Land Trust Annual report 2021**

## **Directors' report For the year ended 30 June 2021**

### **Subsequent Events after balance date (continued)**

Had this transaction been completed on or before 30 June 2021, the Group's consolidated statement of financial position would have reflected a positive net asset position of \$19.93 million at 30 June 2021.

This transaction does not impact on the Series 5 and 8 Debentures.

#### Unitholder loan

Subsequent to the end of the financial year, the unitholder loan facility limit increased to \$1.8 million, the maturity date of the loan was extended to August 2023. At the date of these financial statements, the Trust had drawn down additional \$0.32 million of the loan facility.

#### COVID-19

As at 30 June 2021, COVID-19 remains prevalent throughout the world, including Australia. COVID-19 has caused unprecedented disruption to populations, businesses and general economic activity. As the situation evolves, it continues to have significant impacts on investment funds and their trustees and managers, both directly and indirectly.

As this situation is continuing, the Responsible Entity has been monitoring both the valuation of the Trust's assets and the Trust's liquidity. In these circumstances, there is uncertainty around valuations (refer Note 6). The Responsible Entity will continue to closely monitor market situations to ensure that valuations remain appropriate and update the ASX where necessary to provide informed guidance for investors during this rapidly changing environment.

#### Other

No other matter or circumstance has arisen since the end of the financial period which is not otherwise dealt with in this report, that has significantly affected or may significantly affect the operations of the Trust, the results of those operations or the state of affairs of the Trust in subsequent financial period.

### **Likely developments and expected results**

The Responsible Entity will continue to explore opportunities to stabilise the Group's capital structure. The Responsible Entity will continue to look at opportunities to maximise proceeds from the exploitation of the investment property including the sale of harvested timber.

The Responsible Entity will continue to seek opportunities to minimise the impacts of the failure of IPU on the affairs of the Group.

Further information on likely developments in the operations of the Group and the expected results of those operations have not been included in this report because the Responsible Entity believes it would be likely to result in unreasonable prejudice to the Group.

### **Environmental Regulation and Performance**

To the best of the directors' knowledge, the operations of the consolidated entity have been undertaken in compliance with the applicable environmental regulations that apply to the Group's activities. There have been no known significant breaches of any other environmental requirements applicable to the Trust.

# **Agricultural Land Trust Annual report 2021**

## **Directors' report For the year ended 30 June 2021**

### **Corporate governance**

In recognising the need to meet high standards of corporate behaviour and accountability, One Managed Investment Funds Limited complies with the majority of the ASX Principles of Good Corporate Governance and Best Practice Recommendations. The Responsible Entity's Corporate Governance Statement can be found at [www.agriculturallandtrust.com.au](http://www.agriculturallandtrust.com.au).

### **Board committees**

The Responsible Entity does not have an audit committee as the board fulfils this function. For full details, refer to the Corporate Governance Statement.

### **Indemnification and insurance of directors, officers and auditors**

During or since the financial year, the Group has not indemnified or made a relevant agreement to indemnify an officer of the Responsible Entity or auditor of the Group or any related corporate body against a liability incurred by an officer of the Responsible Entity or auditor of the Group. In addition, the Group has not paid, or agreed to pay, a premium in respect of a contract insuring against a liability incurred by an officer of the Responsible Entity or auditor of the Group.

### **Rounding**

Amounts in the Directors' report and in the financial statements have been rounded to the nearest thousand dollars (\$'000, where rounding is applicable) in accordance with ASIC Class Order 2016/191, unless otherwise indicated.

### **Auditor's Independence Declaration**

A copy of the Auditor's Independence Declaration, from the Auditor Crowe Sydney, as required under section 307C of the *Corporations Act 2001* is set out on page 48.

Signed in accordance with a resolution of the directors of the Responsible Entity.



Frank Tearle  
Director  
One Managed Investment Funds Limited.  
Sydney  
31 August 2021

**Agricultural Land Trust  
Annual report 2021**

**Consolidated statement of profit or loss and other comprehensive income  
For the year ended 30 June 2021**

	Notes	<b>Consolidated 2021 \$'000</b>	Consolidated 2020 \$'000
<b>Continuing operations</b>			
Timber income		92	1,494
Interest income		14,065	10,202
Rental and outgoings income	14	126	-
Net (decrement)/increment in fair value of investment property	6(b)	<b>(6,242)</b>	4,140
<b>Total income</b>		<b>8,041</b>	15,836
Finance costs	15	11,871	9,227
Responsible entity fees		34	186
Maintenance and roading costs		135	577
Impairment losses on financial assets	5	14,065	132,801
Other expenses	21	957	272
<b>Total expenses</b>		<b>27,062</b>	143,063
<b>Net (loss) attributable to unitholders</b>		<b>(19,021)</b>	(127,227)
<b>Other comprehensive income</b>		-	-
<b>Total comprehensive (loss) attributable to unitholders</b>		<b>(19,021)</b>	(127,227)
<b>Basic and diluted (loss) per unit (cents)</b>	8	<b>(20.44)</b>	(130.48)

*The above Consolidated statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes.*

**Agricultural Land Trust  
Annual report 2021**

**Consolidated statement of financial position  
As at 30 June 2021**

	Notes	<b>Consolidated 2021 \$'000</b>	Consolidated 2020 \$'000
<b>Current assets</b>			
Cash and cash equivalents	3(a)	94	339
Trade and other receivables	4	5,685	9,659
Provision for impairment - interest receivable	4	(5,587)	(9,651)
Loan receivable	5	141,279	123,150
Provision for impairment - loan receivable	5	(141,279)	(123,150)
<b>Total current assets</b>		<b>192</b>	<b>347</b>
<b>Non-current assets</b>			
Other assets - equipment		50	-
Investment property	6	33,310	39,540
<b>Total non-current assets</b>		<b>33,360</b>	<b>39,540</b>
<b>Total assets</b>		<b>33,552</b>	<b>39,887</b>
<b>Current liabilities</b>			
Trade and other payables	7	723	103
Interest payable	12	4,550	8,160
Interest bearing loans and borrowings	13	149,407	123,150
<b>Total current liabilities</b>		<b>154,680</b>	<b>131,413</b>
<b>Non-current liabilities</b>			
Interest bearing loans and borrowings	13	1,046	11,627
<b>Total non-current liabilities</b>		<b>1,046</b>	<b>11,627</b>
<b>Total liabilities</b>		<b>155,726</b>	<b>143,040</b>
<b>Net assets attributable to unitholders</b>		<b>(122,174)</b>	<b>(103,153)</b>

*The above Consolidated statement of financial position should be read in conjunction with the accompanying notes.*

**Agricultural Land Trust  
Annual report 2021**

**Consolidated statement of financial position  
As at 30 June 2021**

		<b>Consolidated 2021</b>	Consolidated 2020
	Notes	<b>\$'000</b>	\$'000
<b>Represented by</b>			
Units on issue	10	<b>55,299</b>	55,299
Retained losses		<b>(177,473)</b>	(158,452)
<b>Total unitholders interests</b>		<b>(122,174)</b>	(103,153)

*The above Consolidated statement of financial position should be read in conjunction with the accompanying notes.*

**Agricultural Land Trust  
Annual report 2021**

**Consolidated statement of changes in unitholders interests  
For the year ended 30 June 2021**

	<b>Retained losses \$'000</b>	<b>Units on issue \$'000</b>	<b>Net assets attributable to unitholders \$'000</b>
<b>Balance at 1 July 2019</b>	(31,225)	55,299	24,074
Net (loss) attributable to unitholders before distributions to unitholders	(127,227)	-	(127,227)
<b>Balance at 30 June 2020</b>	(158,452)	55,299	(103,153)
<b>Balance at 1 July 2020</b>	<b>(158,452)</b>	<b>55,299</b>	<b>(103,153)</b>
Net (loss) attributable to unitholders before distributions to unitholders	<b>(19,021)</b>	-	<b>(19,021)</b>
<b>Balance at 30 June 2021</b>	<b>(177,473)</b>	<b>55,299</b>	<b>(122,174)</b>

*The above Consolidated statement of changes in unitholders interests should be read in conjunction with the accompanying notes.*

**Agricultural Land Trust  
Annual report 2021**

**Consolidated statement of cash flows  
For the year ended 30 June 2021**

	<b>Consolidated 2021 \$'000</b>	Consolidated 2020 \$'000
Notes		
<b>Cash flows from operating activities</b>		
Interest received	-	3,411
Rental and outgoings received	<b>454</b>	-
Other receipts	<b>2</b>	2,035
Interest and borrowing costs paid	<b>(794)</b>	(4,085)
Other expenses paid	<b>(846)</b>	(1,163)
<b>Net cash (used in)/provided by operating activities</b>	<b>(1,184)</b>	198
<b>Cash flows from investing activities</b>		
Purchase of equipment	<b>(50)</b>	-
Loan to iProsperity Underwriting Pty Ltd	-	(17,700)
<b>Net cash (used in) investing activities</b>	<b>(50)</b>	(17,700)
<b>Cash flows from financing activities</b>		
Proceeds from issuing Debenture	-	17,700
Proceeds from unitholder loan	<b>989</b>	-
<b>Net cash provided by financing activities</b>	<b>989</b>	17,700
<b>Net (decrease)/increase in cash and cash equivalents</b>	<b>(245)</b>	198
Cash and cash equivalents at the beginning of the year	<b>339</b>	141
<b>Cash and cash equivalents at the end of the year</b>	<b>94</b>	339

*The above Consolidated statement of cash flows should be read in conjunction with the accompanying notes.*

# **Agricultural Land Trust**

## **Annual report 2021**

### **Notes to the consolidated financial statements**

#### **For the year ended 30 June 2021**

#### **1. Trust information**

Agricultural Land Trust ('Trust') is an Australian registered managed investment scheme. One Managed Investment Funds Limited ('OMIFL'), the Responsible Entity of the Trust, is incorporated and domiciled in Australia. The financial report of Agricultural Land Trust comprises Agricultural Land Trust and its controlled entities ('Group').

The consolidated financial report of the Trust for the year ended 30 June 2021 was authorised for issue by the directors on 31 August 2021 and in accordance with a resolution of the directors of the Responsible Entity as at the date of signing the Directors' Declaration.

The registered office and principal place of business of the Responsible Entity is located at Level 16, Governor Macquarie Tower, 1 Farrer Place, Sydney, NSW, 2000. The nature of the operations and principal activities of the Trust are described in the Directors' Report.

#### **2. Summary of significant accounting policies**

##### **(a) Basis of Preparation**

The consolidated financial report is a general purpose financial report, which has been prepared in accordance with the Constitution of the Agricultural Land Trust and the Corporations Act 2001 in Australia, including applicable Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board and other mandatory professional reporting requirements. For the purposes of preparing the Financial Statements, the Trust is a for-profit entity.

The consolidated financial report has been prepared on a historical cost convention except for the investment property, which is measured at fair value. Independent valuations are conducted in accordance with the Responsible Entity's valuation policy. Where an independent valuation is obtained, it will be considered by the directors of the Responsible Entity when determining fair values (refer to Note 6).

The consolidated financial report is presented in Australian dollars and all values have been rounded to the nearest thousand dollars (\$'000, where rounding is applicable) in accordance with ASIC Class Order 2016/191, unless otherwise indicated.

##### **(b) Going concern**

Notwithstanding that total liabilities exceed total assets by \$122.17 million at 30 June 2021, the financial statements have been prepared on a going concern basis. The Responsible Entity considers this basis to be appropriate as:

- The cause of this deficit are provisions that have been recognised against the Group's loans to iProsperity Underwriting Pty Limited (in Liquidation) ('IPU') and the interest receivable on those loans. These loans were funded by the issue of debentures and, other than the Series 5 and Series 8 debentures, the Group's liability to repay the debentures on maturity and any interest due is limited to the amount received on the loans that the Group has made to IPU. The Group will be able to reduce the amount it owes under the debentures once the final recovery from the loans is determined, which is expected when the IPU liquidation is completed;

# Agricultural Land Trust

## Annual report 2021

### Notes to the consolidated financial statements For the year ended 30 June 2021

#### 2. Summary of significant accounting policies (continued)

##### (b) *Going concern (continued)*

- The Group would have had \$19.93 million of net assets at 30 June 2021 if it had been able to reduce the amount it owed under the debentures by the same amount it has provisioned against the IPU loans;
- Harvesting activities recommenced in May 2021 at Linkletter's Place and are expected to provide the Group with a cash flow on a monthly basis from the harvested timber.

In addition to earning income from the harvested timber the Group has entered into a long term lease agreement over the cleared parts of Linkletter's Place from which it will generate rental income. This rental income will increase at a rate of 2.5% per annum and the area subject to lease will grow each year as further plantation areas are cleared, noting that those areas will be subject to a rent free period of four years, in recognition of the tenant being obligated under the terms of the lease to fully remediate those cleared areas.

The Responsible Entity has also commenced a process to find replacement finance for the \$10m loan and Series 5 and Series 8 debentures each of which mature over the next 12 months. The Responsible Entity is working through a number of alternative proposals and will look to finalise a new finance facility prior to 26 February 2022.

- The Group entered into an unsecured loan facility with an entity associated with a unitholder to assist it to pay Group expenses whilst the harvesting activities have been suspended. As at the date of this report, the balance of this loan is \$0.99 million.

##### (c) *Statement of Compliance*

The consolidated financial statements comply with Australian Accounting Standards and Interpretation issued by the Australian Accounting Standards Board and International Financial Reporting Standards ('IFRS') issued by the International Accounting Standards Board ('IASB').

##### (d) *Adoption of new and revised accounting standards*

The consolidated entity has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

##### (e) *Basis of consolidation*

The consolidated financial statements of the Group comprise the financial statements of the parent entity Agricultural Land Trust and its subsidiaries as at 30 June 2021.

The financial statements of subsidiaries are prepared for the same reporting period as parent entity Agricultural Land Trust using consistent accounting policies.

# Agricultural Land Trust

## Annual report 2021

### Notes to the consolidated financial statements For the year ended 30 June 2021

#### 2. Summary of significant accounting policies (continued)

##### **(e) Basis of consolidation (continued)**

All intercompany balances and transactions, including unrealised profits arising from intra-group transactions, have been eliminated in full. Unrealised losses are eliminated unless costs cannot be recovered.

Subsidiaries are consolidated from the date on which control is transferred to the Group and cease to be consolidated from the date on which control is transferred out of the Group.

Control of a subsidiary is determined by the parent entity's power over the subsidiary and its ability to direct activities that significantly affect returns. Where there is loss of control of a subsidiary, the consolidated financial statements include the results for the part of the reporting period during which parent entity Agricultural Land Trust has control.

##### **(f) Significant accounting judgements, estimates and assumptions**

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenues and expenses. Management bases its judgements and estimates on historical experience and on the various factors that it believes to be reasonable under the circumstances, the result of which form the basis of the carrying values of assets and liabilities that are not readily apparent from other sources.

Management has identified the following critical accounting policies from which significant judgements, estimates and assumptions are made. Actual results may differ from these estimates under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods.

##### Investment Properties - Valuation

Investment Properties are valued in accordance with the Responsible Entity's valuation policy. This policy requires an independent valuation of the property to be conducted at intervals set out in that policy. The independent valuation usually forms the basis for determination of the fair value of the property by the directors of the Responsible Entity (refer to Note 6).

##### **(g) Provision for distribution**

The Responsible Entity has determined that no distribution will be paid for the financial year ended 30 June 2021.

##### **(h) Non-current assets and disposal groups held for sale and discontinued operations**

Non-current assets and disposal groups are classified as held for sale if their carrying amount will be recovered principally through a sale transaction. For an asset or disposal group to be classified as held for sale it must be available for sale in its present condition and its sale must be highly probable within one year. Non-current assets and disposal groups classified as held for sale are measured at the lower of their carrying amount and fair value less costs to sell if their carrying amount will be recovered principally through a sale transaction instead of use.

# Agricultural Land Trust

## Annual report 2021

### Notes to the consolidated financial statements For the year ended 30 June 2021

#### 2. Summary of significant accounting policies (continued)

##### *(h) Non-current assets and disposal groups held for sale and discontinued operations (continued)*

A discontinued operation is a component of the Group that has been discontinued, disposed of or is classified as held for sale and that represents a separate major line of business or is part of a single coordinated plan to dispose of such a line of business. The results of discontinued operations are presented separately on the face of the income statement.

##### *(i) Revenue*

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue brought to account but not received at balance date is recognised as a receivable. The following specific recognition criteria must also be met before revenue is recognised:

##### Timber income

Timber income is recognised as income when receivable under the terms of the SPF harvest agreement. The first instalment of timber harvest payments (70% of the estimated purchase price) is made monthly during the harvest period and the second instalment of 30% of timber harvest payments (retention amount) is made once harvested timber has been shipped.

##### Interest income

Revenue is recognised as the interest accrues using the effective interest method.

##### Property lease revenue

Property lease revenue represents income earned from the rental of Group properties and is recognised on a straight line basis over the lease term.

One Investment Administration Ltd ('OIAL') the trustee of ALT No.1 Trust is currently receiving \$400,000 (GST exclusive) rental income per annum from April 2021 in respect of its lease of part of the investment property, Linkletter's Place.

##### *(j) Expenses*

All expenses are recognised in the Consolidated statement of profit or loss and other comprehensive income on an accruals basis.

##### *(k) Investments and other financial assets*

Financial assets are initially measured at fair value. Transaction costs are included as part of the initial measurement, except for financial assets at fair value through profit or loss. Such assets are subsequently measured at either amortised cost or fair value depending on their classification. Classification is determined based on both the business model within which such assets are held and the contractual cash flow characteristics of the financial asset unless, an accounting mismatch is being avoided.

# Agricultural Land Trust

## Annual report 2021

### Notes to the consolidated financial statements For the year ended 30 June 2021

#### 2. Summary of significant accounting policies (continued)

##### *(k) Investments and other financial assets (continued)*

Financial assets are derecognised when the rights to receive cash flows have expired or have been transferred and the consolidated entity has transferred substantially all the risks and rewards of ownership. When there is no reasonable expectation of recovering part or all of a financial asset, its carrying value is written off.

##### Financial assets at fair value through profit or loss

Financial assets not measured at amortised cost or at fair value through other comprehensive income are classified as financial assets at fair value through profit or loss. Typically, such financial assets will be either: (i) held for trading, where they are acquired for the purpose of selling in the short-term with an intention of making a profit, or a derivative; or (ii) designated as such upon initial recognition where permitted. Fair value movements are recognised in profit or loss.

##### Financial assets held at amortised cost

Loans and receivables are classified and measured at amortised cost. These financial assets are held in order to collect the contractual cash flows, and the contractual terms are solely payments of outstanding principal and interest on the principal amount outstanding.

##### *(l) Impairment*

The Group recognises a loss allowance for expected credit losses on financial assets which are either measured at amortised cost or fair value through other comprehensive income. The measurement of the loss allowance depends upon the Group's assessment at the end of each reporting period as to whether the financial instrument's credit risk has increased significantly since initial recognition, based on reasonable and supportable information that is available, without undue cost or effort to obtain.

Where there has not been a significant increase in exposure to credit risk since initial recognition, a 12-month expected credit loss allowance is estimated. This represents a portion of the asset's lifetime expected credit losses that is attributable to a default event that is possible within the next 12 months. Where a financial asset has become credit impaired or where it is determined that credit risk has increased significantly, the loss allowance is based on the asset's lifetime expected credit losses. The amount of expected credit loss recognised is measured on the basis of the probability weighted present value of anticipated cash shortfalls over the life of the instrument discounted at the original effective interest rate.

The loss allowance is recognised in profit or loss.

##### *(m) Taxation*

Under current Australian income tax legislation, the Trust is not liable for income tax provided that its taxable income (including taxable capital gains, if any) is fully distributed to unit holders each year.

##### Goods and services tax (GST)

Revenues, expenses and assets are recognised net of the amount of goods and services tax ("GST") except:

# **Agricultural Land Trust Annual report 2021**

## **Notes to the consolidated financial statements For the year ended 30 June 2021**

### **2. Summary of significant accounting policies (continued)**

#### ***(m) Taxation (continued)***

- where the GST incurred on a purchase of goods and services is not recoverable from the taxation authority, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables are stated inclusive of the GST.

The net amount of GST recoverable from, or payable to, the taxation authority is recognised as a receivable or payable in the Consolidated statement of financial position. Cash flows are included in the Consolidated statement of cash flows on a gross basis.

The GST component of cash flows arising from financing activities which is recoverable from or payable to the taxation authority is classified as operating cash flow.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the taxation authority.

#### ***(n) Terms and conditions on units***

Units in the Trust are classified as equity instruments. Each unit issued confers upon the unit holder an equal interest in the Trust. A unit does not confer any interest in any particular asset or investment of the Trust. Unit holders have various rights under the Constitution and the Corporations Act 2001, including the right to:

- receive income distributions;
- attend and vote at meetings of unitholders;
- participate in the termination and winding up of the Trust; and
- all units have identical features and do not include any contractual obligations to deliver cash or another financial asset other than the unit holder's rights to a pro rata share of the Trust's net assets in the event of the Trust's liquidation.

The rights, obligations and restrictions attached to each unit are identical in all respects.

### **3. Cash and cash equivalents**

Cash and cash equivalents in the Consolidated statement of financial position comprise cash at bank, and previously units held in One Cash Management Fund ('OCMF'). They are stated at their nominal values.

For the purposes of the Consolidated statement of cash flows, cash and cash equivalents consist of cash and cash equivalents as defined above. Units held in the One Cash Management Fund, a fund managed by a related party of OMIFL, were redeemable on a daily basis.

**Agricultural Land Trust  
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**Notes to the consolidated financial statements  
For the year ended 30 June 2021**

**3. Cash and cash equivalents (continued)**

**(a) Components of cash and cash equivalents**

	<b>Consolidated 2021 \$'000</b>	Consolidated 2020 \$'000
Cash at bank	94	337
One Cash Management Fund	-	2
<b>Total cash and cash equivalents</b>	<b>94</b>	<b>339</b>

**(b) Reconciliation of total comprehensive income/(loss) for the year to net cash flows provided by operating activities:**

	<b>Consolidated 2021 \$'000</b>	Consolidated 2020 \$'000
Total comprehensive (loss)	<b>(19,021)</b>	(127,227)
Adjustments for:		
Unrealised fair value gain on investment property	<b>6,242</b>	(4,140)
Impairment loss	<b>14,065</b>	132,801
Non-cash interest income and expense	<b>(2,988)</b>	-
Straight-line rental income	<b>(12)</b>	-
<b>Change in assets and liabilities:</b>		
Net change in receivables	<b>(90)</b>	(6,249)
Net change in trade and other payables	<b>620</b>	5,013
<b>Net cash (outflow)/inflow from operating activities</b>	<b>(1,184)</b>	198

## Agricultural Land Trust Annual report 2021

### Notes to the consolidated financial statements For the year ended 30 June 2021

#### 4. Trade and other receivables

	<b>Consolidated 2021 \$'000</b>	Consolidated 2020 \$'000
Other receivables	-	8
Accrued income – timber	<b>98</b>	-
Loan interest receivable	<b>5,587</b>	9,651
<b>Gross trade and other receivables</b>	<b>5,685</b>	9,659
Less Provision for impairment - interest receivable	<b>(5,587)</b>	(9,651)
<b>Total trade and other receivables</b>	<b>98</b>	8

The Other receivables above comprises distribution receivable from the One Cash Management Fund and eligible refunds on GST.

Further details of the Provision for impairment is disclosed in the Note 5.

#### 5. Loan receivable and Provision for impairment

	<b>Consolidated 2021 \$'000</b>	Consolidated 2020 \$'000
Loan receivable	<b>141,279</b>	123,150
Provision for impairment - loan receivable	<b>(141,279)</b>	(123,150)
<b>Total loan receivables</b>	<b>-</b>	-
Opening balance – provision for impairment	<b>132,801</b>	-
Impairment losses adjusted for the period*	<b>14,065</b>	132,801
<b>Closing balance - provision for impairment *</b>	<b>146,866</b>	132,801

The Responsible Entity has determined to recognise an impairment loss (provision) against the full amount of loans and interest receivable on the loans advanced to IPU. As announced to the ASX on 30 April 2020, due to ongoing events of default by IPU, the trustee of ALT Sub Trust No 4 and ALT Sub Trust No 5 appointed a receiver to IPU. As further announced to the ASX on 17 July 2020, a voluntary administrator was appointed to IPU and on 19 August 2020 IPU was placed into liquidation.

\* Including interest receivable.

# Agricultural Land Trust

## Annual report 2021

### Notes to the consolidated financial statements

#### For the year ended 30 June 2021

#### 5. Loan receivable and Provision for impairment (continued)

Since that time the Responsible Entity and the trustee of ALT Sub Trust No 4 and ALT Sub Trust No 5 have engaged with both the receiver and voluntary administrator (now liquidator) to understand the likely recovery of these amounts. However, neither party has been able to provide the Group with sufficient information to determine the amount which may be recoverable from IPU and on this basis the Group has determined to fully impair both the loan and interest receivable amounts.

The Group will continue to seek to maximise the amount which may be recovered from IPU when balanced against the cost of recovery.

#### 6. Investment property

##### (a) Investment property

The Group holds one investment property, Linkletter's Place. Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are measured at fair value based on directors' valuations. Independent valuations are conducted from time to time in accordance with the Responsible Entity's valuation policy and are considered by the directors of the Responsible Entity when determining fair values. Gains or losses arising from changes in fair values of investment properties are recognised in Consolidated statement of profit or loss and other comprehensive income in the year in which they arise.

Where assets have been revalued, the potential effect of the capital gains tax ('CGT') on disposal has not been taken into account in determination of the revalued carrying amount. The Group does not expect to be ultimately liable for CGT in respect of the sale of assets as all realised gains would be distributed to unitholders.

	<b>Consolidated 2021 \$'000</b>	Consolidated 2020 \$'000
Rural property - Linkletter's Place at fair value	<b>33,310</b>	39,540
<b>Total investment property</b>	<b>33,310</b>	39,540

##### (b) Reconciliation of the carrying amount of level 3 investment property

	Consolidated 2020 \$'000
Opening balance - 'as if complete' valuation	35,400
Fair value gain on 'as if complete' valuation	4,140
<b>Closing balance - 'as if complete' valuation</b>	<b>39,540</b>

## Agricultural Land Trust Annual report 2021

### Notes to the consolidated financial statements For the year ended 30 June 2021

#### 6. Investment property (continued)

##### *(b) Reconciliation of the carrying amount of level 3 investment property (continued)*

	<b>Consolidated 2021 \$'000</b>
Opening balance - 'as if complete' valuation	<b>39,540</b>
Adjustments to 'as is' valuation	<b>(9,160)</b>
<b>Opening balance - 'as is' valuation</b>	<b>30,380</b>
Fair value gain on 'as is' valuation	<b>2,918</b>
Accumulated straight-lining of rental income	<b>12</b>
<b>Closing balance - 'as is' valuation</b>	<b>33,310</b>

Rental income from the investment property during the year was \$0.13 million (2020: \$nil).

During the year ended 30 June 2021 the Group earned \$0.09 million (2020: \$1.49 million) from the sale of timber and incurred costs of \$0.14 million (2020: \$0.58 million) associated with the harvesting of that timber. These costs include land tax, roading and other maintenance costs.

##### *(c) Valuation techniques used to derive level 3 investment property*

The investment property has been measured at fair value based on a directors' valuation, having regard to an independent valuation, conducted by Opteon in June 2021, of the Linkletter's Place property. This valuation is based on the market value applying an 'As Is' (subject to existing occupancy arrangements) valuation approach of \$33.31 million. This approach considers the current mixed usage of the property as both an agricultural and plantation asset. The 'As is' valuation of the property at 30 June 2020 was \$30.38 million. The main driver of the increase in the 'as is' valuation is due to an approximate 10% increase in the per hectare value assigned to the remediated areas of the property.

Historically, the property was valued using an 'as if complete' valuation approach which assumed that the property had been fully remediated to an agricultural standard. The 'as if complete' valuation at 30 June 2021 was assessed at \$43.85 million (30 June 2020: \$39.54 million). Consistent with the increase in the 'as is' valuation the valuation increment is due to the increased value assigned to the remediated areas of the property.

For the year ended 30 June 2021 the Responsible Entity has determined to adopt the more conservative 'as is' valuation. The main driver of this is due to a reduction in the rate of harvesting of the timber plantation which means it is likely to take longer for the property to achieve a fully remediated state than was previously anticipated.

The Opteon valuation considered the following inputs in determining the fair value:

Level 2 inputs:                   •   Comparable land sales.

## Agricultural Land Trust Annual report 2021

### Notes to the consolidated financial statements For the year ended 30 June 2021

#### 6. Investment property (continued)

##### (c) Valuation techniques used to derive level 3 investment property (continued)

- Level 3 inputs:
- Comparable evidence requiring adjustment; reliance was placed on transactions of other rural properties within the region to establish market parameters for land and structures; and
  - Discount rates and depreciated replacement cost estimates used to calculate impairment arising from the lease in place at Linkletter's Place.

The land value was assessed by analysing land sales of similar size, location, topography and use to the subject property's land component, and then applying a rate per hectare to the cleared agricultural land and non-arable land area. The most significant input is the rate per hectare of land based mostly on comparable land sales for plantation land and cleared and pastured land. As Opteon has made significant adjustments to the rate per hectare based on the property's specific characteristics, the fair value measurement is categorised as Level 3 in the fair value hierarchy. These adjustments relate to differences in location, quality of structural improvements, soil types and productivity levels. Any change in the rate per hectare for comparable land sales would result in a movement in the fair value of the investment property.

For the year ended 30 June 2019 the directors of the Responsible Entity commissioned for the first time a valuation of the forest assets located on Linkletter's Place. This valuation assessed that the forest assets had a value of \$4.12 million.

Given the Group's current focus on cash flow management, it was decided not to appoint a valuer to conduct a valuation of the forest assets for the year ended 30 June 2021. Given the complexity involved in valuing the forestry assets, in the absence of an external valuation it is not possible for the Group to assess the value of the forestry assets at 30 June 2021.

The Group will continue to work with SPF to maximise the value that it is able to achieve from the harvesting of the remaining forestry assets located on Linkletter's Place, as this will allow the property to achieve a fully remediated state as quickly as is practicable.

Linkletter's Place measures 8,945 hectares in total and it is estimated comprises the following types of land use as at 30 June 2021:

Type	Estimated land size
Plantation land	5,488.6 hectares
Recently cleared land	1,867.3 hectares
Existing cleared land	560.0 hectares
Bush/Balance	1,029.4 hectares

There have been no transfers between the levels of the fair value hierarchy. The Trust has determined its policy to be to apply all transfers from the end of the reporting period.

The Linkletter's Place investment property is pledged as security to secure the Group's IPG Mortgage Fund borrowings (refer to Note 13).

## Agricultural Land Trust Annual report 2021

### Notes to the consolidated financial statements For the year ended 30 June 2021

#### 7. Trade and other payables

Trade payables and other payables are carried at amortised cost and represent liabilities for goods and services provided to the Group prior to the end of the financial year that are unpaid and arise when the Group becomes obliged to make future payments in respect of the purchase of these goods and services. They are non-interest bearing and generally on 30-day terms.

	<b>Consolidated 2021 \$'000</b>	Consolidated 2020 \$'000
Trade creditors	7	10
Other payables and accruals	116	93
Accrual for settlement costs	300	-
Rent received in advance	300	-
<b>Total trade and other payables</b>	<b>723</b>	103

#### 8. Earnings per unit (EPU)

Basic EPU is calculated as net income/(loss) attributable to the unitholders of the Group divided by the weighted average number of ordinary units. Diluted EPU is calculated as net income/(loss) attributable to unitholders of the Group divided by the weighted average number of ordinary units adjusted for the effects of all dilutive potential ordinary units.

	<b>Consolidated 2021</b>	Consolidated 2020
Basic income/(loss) per unit (cents)	<b>(20.44)</b>	(130.48)
Diluted income/(loss) per unit (cents)	<b>(20.44)</b>	(130.48)

The weighted number of units in the calculation of earnings per unit is 93,077,011 (2020: 97,510,036)

#### 9. Net asset/(liability) backing per unit

	<b>Consolidated 2021</b>	Consolidated 2020
Basic net asset/(liability) backing per unit	<b>(1.34)</b>	(1.06)

Basic net asset/(liability) backing per unit is calculated by dividing the total unitholders interest by the number of units on issue at the year-end.

## Agricultural Land Trust Annual report 2021

### Notes to the consolidated financial statements For the year ended 30 June 2021

#### 10. Units on issue

	<b>Consolidated 2021 No of Units</b>	<b>Consolidated 2021 \$'000</b>	Consolidated 2020 No of Units	Consolidated 2020 \$'000
Opening balance	97,510,036	55,299	97,510,036	55,299
Units cancelled during the year	(6,037,515)	-	-	-
Closing balance	91,472,521	55,299	97,510,036	55,299

Rights and restrictions over Ordinary units:

- Each unit ranks equally with all other ordinary units for purpose of distributions and on termination of the Trust, and
- At a meeting of members of the Trust ordinary units entitle the holder (whether in person or by proxy) where voting is:
  - (i) by way of a show of hands, to one vote; and
  - (ii) on a poll, each member of the scheme has 1 vote for each dollar of the value of the total interests they have in the scheme.

When managing capital, the Responsible Entity's objective is to ensure that the Group continues as a going concern and maintains optimal returns to unit holders and optimal benefits for other stakeholders. The Responsible Entity monitors its gearing ratio (debt/total assets) when assessing capital management requirements. The Trust is not subject to any externally imposed capital requirements.

The Trust has in place a Distribution Reinvestment Plan ('DRP') which assists the Responsible Entity with the management of its capital requirements. The DRP allows unit holders to elect to reinvest their distribution into new units of the Trust. The issue price of units under the DRP is the average trading price (weighted by volume) of the Trust's units traded on the Australian Securities Exchange during the 10 trading days from, and including the date on which the Trust's units trade ex-distribution, less a discount of up to 10% as determined by the directors at their absolute discretion. The value of distributions reinvested relating to the 2021 year were \$nil (2020: \$nil) which resulted in the issue of nil units (2020: nil units).

#### 11. Distributions to unitholders

The directors have determined that no distribution will be paid for the financial year ended 30 June 2021 (2020: \$nil).

## Agricultural Land Trust Annual report 2021

### Notes to the consolidated financial statements For the year ended 30 June 2021

#### 12. Interest payable

	<b>Consolidated 2021 \$'000</b>	Consolidated 2020 \$'000
Interest payable - Debenture Series 3, 4, 6, 7 and 9	<b>4,322</b>	7,942
Interest payable - Debenture Series 5 and 8	<b>17</b>	16
Interest payable - Loan from IPGMF	<b>201</b>	202
Interest payable - Unitholder loan	<b>10</b>	-
<b>Total interest payable</b>	<b>4,550</b>	8,160

The Interest payable - other includes interest payable on debentures issued by the Group. The Series 3, 4, 6, 7 and 9 debentures were issued on a limited recourse basis. The liability of the Group to pay interest on those series of debentures is ultimately limited to the interest it receives on the loans it has advanced to IPU. As disclosed in Note 4, the Group has fully impaired the interest receivable on the loans advanced to IPU, so to the extent that it does not recover any of this interest it will not be obliged to pay the interest owing on those series of debentures.

#### 13. Interest bearing loans and borrowings

All loans and borrowings are initially recognised at cost, being fair value of the consideration received net of issue costs associated with the borrowings.

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the effective interest method including any issue costs, and any discount or premium on settlement.

Gains and losses are recognised in the income statement when the liabilities are derecognised and as well as through the amortisation process. Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after balance date.

The Series 3, 4, 6, 7 and 9 debentures were issued on a limited recourse basis. The Group's obligation to repay principal and/or interest on these debentures is limited to the amount it recovers on the loans made to IPU using the proceeds raised from the issue of these debentures.

## Agricultural Land Trust Annual report 2021

### Notes to the consolidated financial statements For the year ended 30 June 2021

#### 13. Interest bearing loans and borrowings (continued)

	<b>Consolidated 2021 \$'000</b>	Consolidated 2020 \$'000
<b>Current</b>		
Loan from IPGMF	<b>10,000</b>	-
Debentures - Series 5 and 8	<b>1,627</b>	-
Debentures- Series 3, 4, 6, 7 and 9	<b>123,150</b>	123,150
Capitalised interest on debenture Series 3, 4, 6, 7 and 9	<b>14,630</b>	-
<b>Total current</b>	<b>149,407</b>	123,150
<b>Non-current</b>		
Unitholder loan	<b>989</b>	-
Capitalised interest on unitholder loan	<b>57</b>	-
Loan from IPGMF	-	10,000
Debentures - Series 5 and 8	-	1,627
<b>Total non-current</b>	<b>1,046</b>	11,627
<b>Financing facilities</b>		
Total facilities used*	<b>135,766</b>	134,777
Total facilities unused	<b>46,011</b>	45,350
<b>Total facilities</b>	<b>181,777</b>	180,127

The unitholder loan is from Balmain Investment Trust. The non default interest rate on the loan is 12% per annum and the interest rate where an event of default is subsisting is 20%. As of the date of these financial statements the loan is in compliance with the terms and conditions included in the loan agreement. Interest under this facility capitalises until the earlier of the repayment date and other date as agreed.

The debentures on issue and loans are as follows:

<b>Debenture/Loan</b>	<b>Facility Limit (\$)</b>	<b>Amount (\$)</b>	<b>Drawdown Date</b>	<b>Maturity</b>	<b>Interest Rate</b>
Debentures Series 3	5,500,000	4,000,000	23-May-17	22-May-22	10.00%
Debentures Series 3		1,500,000	16-Jun-17	15-Jun-22	10.00%
Debentures Series 4	10,000,000	5,000,000	14-Aug-17	13-Aug-22	8.50%
Debentures Series 4		4,000,000	7-Sep-17	13-Aug-22	8.50%
Debentures Series 4		1,000,000	22-Nov-17	13-Aug-22	8.50%

**Agricultural Land Trust  
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**Notes to the consolidated financial statements  
For the year ended 30 June 2021**

**13. Interest bearing loans and borrowings (continued)**

Debentures Series 5	1,000,000	1,000,000	7-Sep-17	7-Apr-22	12.50%
Debentures Series 6	5,000,000	2,000,000	13-Dec-17	13-Dec-21	10.00%
Debentures Series 7	98,000,000	3,000,000	24-Jan-18	24-Jan-22	8.00%
Debentures Series 7		3,000,000	24-Jan-18	24-Jan-22	8.00%
Debentures Series 7		3,000,000	15-Feb-18	24-Jan-22	8.00%
Debentures Series 7		10,000,000	28-Feb-18	24-Jan-22	8.00%
Debentures Series 7		1,200,000	3-May-18	24-Jan-22	8.00%
Debentures Series 7		5,000,000	1-Jun-18	24-Jan-22	8.00%
Debentures Series 7		2,400,000	13-Jun-18	24-Jan-22	8.00%
Debentures Series 7		950,000	15-Jun-18	24-Jan-22	8.00%
Debentures Series 7		3,000,000	24-Jul-18	24-Jan-22	8.00%
Debentures Series 7		4,000,000	13-Sep-18	24-Jan-22	8.00%
Debentures Series 7		4,000,000	26-Oct-18	24-Jan-22	8.00%
Debentures Series 7		12,000,000	8-Nov-18	24-Jan-22	8.00%
Debentures Series 7		8,000,000	8-Nov-18	24-Jan-22	8.00%
Debentures Series 7		5,000,000	12-Feb-19	24-Jan-22	8.00%
Debentures Series 7		6,000,000	4-Mar-19	24-Jan-22	8.00%
Debentures Series 7		5,000,000	23-Apr-19	24-Jan-22	8.00%
Debentures Series 7		3,000,000	4-Mar-19	24-Jan-22	8.00%
Debentures Series 7		300,000	23-Apr-19	24-Jan-22	8.00%
Debentures Series 7		3,000,000	10-May-19	24-Jan-22	8.00%
Debentures Series 7		1,100,000	24-May-19	24-Jan-22	8.00%
Debentures Series 7		5,000,000	28-May-19	24-Jan-22	8.00%
Debentures Series 7		4,500,000	27-Aug-19	24-Jan-22	8.00%
Debentures Series 8	627,081	627,081	28-Feb-18	7-Apr-22	10.00%
Debentures Series 9	50,000,000	11,500,000	29-Aug-19	27-Aug-23	8.00%
Debentures Series 9		1,700,000	10-Sep-19	27-Aug-23	8.00%
IPG Mortgage Fund	10,000,000	10,000,000	28-Feb-18	28-Feb-22	6.00%
Unitholder loan	1,650,000	388,642	26-Aug-20	25-Aug-22	12.00%
Unitholder loan		59,000	26-Oct-20	25-Aug-22	12.00%
Unitholder loan		41,000	5-Nov-20	25-Aug-22	12.00%
Unitholder loan		21,031	19-Feb-21	25-Aug-22	12.00%
Unitholder loan		240,109	22-Feb-21	25-Aug-22	12.00%
Unitholder loan		20,000	23-Feb-21	25-Aug-22	12.00%
Unitholder loan		20,000	24-Feb-21	25-Aug-22	12.00%

## Agricultural Land Trust Annual report 2021

### Notes to the consolidated financial statements For the year ended 30 June 2021

#### 13. Interest bearing loans and borrowings (continued)

Unitholder loan		14,062	25-Feb-21	25-Aug-22	12.00%
Unitholder loan		14,062	26-Feb-21	25-Aug-22	12.00%
Unitholder loan		20,000	3-Mar-21	25-Aug-22	12.00%
Unitholder loan		100,737	22-Apr-21	25-Aug-22	12.00%
Unitholder loan		50,000	13-May-21	25-Aug-22	12.00%
<b>Total</b>	<b>181,777,081</b>	<b>135,765,723</b>			

As at 30 June 2021, the aggregate debenture balance of series 3 to series 9 was \$139,407,497 (2020: \$124,777,081), including capitalised interest of \$14,630,415 (2020: \$nil). The fair value approximates the current value of \$139,407,497. The loan from IPG Mortgage Fund was \$10,000,000 as at 30 June 2021 (2020: \$10,000,000). While amounts remain undrawn, as an event of default has been declared in respect of all debenture series the Responsible Entity is not able to issue further debentures from these series. As a result of these defaults the debentures may be repayable on demand but only to the extent the Group recovers an amount from IPU.

#### 14. Rental and outgoings income

	<b>Consolidated 2021 \$'000</b>	Consolidated 2020 \$'000
Rental income	<b>100</b>	-
Rental income - straight lining	<b>12</b>	-
Outgoings and other lease income	<b>14</b>	-
<b>Total Rental and outgoings income</b>	<b>126</b>	-

#### 15. Finance costs

	<b>Consolidated 2021 \$'000</b>	Consolidated 2020 \$'000
Interest expense	<b>11,871</b>	9,227
<b>Total Finance costs</b>	<b>11,871</b>	9,227

#### 16. Capital commitments

The Group did not have any contractual capital commitments as at 30 June 2021 (2020: \$nil).

# Agricultural Land Trust

## Annual report 2021

### Notes to the consolidated financial statements

#### For the year ended 30 June 2021

#### 17. Financial risk management objectives and policies

The Group's principal financial instruments are a series of debentures and the IPG Mortgage Fund loan. The IPG Mortgage Fund loan of \$10 million (refinanced Series 1 and 2 Debentures) has security over the Linkletter's Place investment property.

The Series 3, 4, 6, 7 and 9 are secured over the amounts the Group recovers under the corresponding loans made to IPU. The main purpose of Series 3, 4, 6, 7 and 9 Debentures was to provide the Group with additional income. The Group has various other financial instruments such as cash and cash equivalents, trade debtors and trade creditors, which arise directly from its operations. It is, and has been throughout the year, the Group's policy that it will not trade in financial instruments. The main risks from the Group's financial instruments are interest rate risk, credit risk and liquidity risk. The Board's policies for managing each of these risks are summarised below.

##### **(a) Interest rate risk**

The Group's exposure to market risk for changes in interest rates relates primarily to any long-term debt obligations. As at 30 June 2021, the Group has no debt subject to variable rates of interest and all debentures issued by the Group accrue interest at a fixed rate. There are two risks to the Group:

- the risk that interest rates reduce further making these fixed interest payments more expensive than could be achieved under a new loan; and
- the risk that interest rates increase considerably such that when the Group comes to refinance the Core Debt on their maturity, debt at a similar rate of interest cannot be found.

The Group reviews its debt requirements on a regular basis to ensure an appropriate mix of fixed and variable interest rate debt. As the Group's income is limited at present, having fixed costs may be beneficial. The mix of financial assets and liabilities is summarised in Notes 3, 4, 5, 7 and 13. Given that the Group has not entered into any hedging arrangements, changes in interest rates are not likely to have an effect on the carrying values of financial assets. Accordingly, the impact on net equity and profit resulting from changes in interest rates is likely to be nil.

##### **(b) Credit risk**

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations and arises principally from the Group's harvesting activities and from the loans advanced to IPU. The Group is not receiving any rental income in respect of the lease of Linkletter's Place.

The Group has on-lent \$123,150,000 from the proceeds raised from the issue the Series 3, 4, 6, 7 and 9 Debentures to IPU. The Group will likely suffer a loss in respect of all or a significant portion of the interest margin it was expecting to earn in respect of the loans the Group has advanced to IPU. The loss of this interest margin is fully provisioned for in these financial statements.

**Agricultural Land Trust  
Annual report 2021**

**Notes to the consolidated financial statements  
For the year ended 30 June 2021**

**17. Financial risk management objectives and policies (continued)**

**(c) Liquidity risk**

The Group's approach to managing liquidity risk is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due. The Group updates and reviews its cash flow forecasts to assist in managing its liquidity. The remaining contractual maturities of the Group's financial assets and liabilities are summarised in the tables below.

**At 30 June 2021**

	<b>&lt; 12 months \$'000</b>	<b>1-5 years \$'000</b>	<b>&gt; 5 years \$'000</b>	<b>Total \$'000</b>
<b>Consolidated financial assets</b>				
Cash and cash equivalents	94	-	-	94
Other receivables	5,685	-	-	5,685
Impairment – interest receivable	(5,587)	-	-	(5,587)
Loan receivable	141,279	-	-	141,279
Impairment - loan receivable	(141,279)	-	-	(141,279)
<b>Total financial assets</b>	<b>192</b>	<b>-</b>	<b>-</b>	<b>192</b>
<b>Consolidated financial liabilities</b>				
Trade and other payables	723	-	-	723
Interest payable	4,550	-	-	4,550
Interest bearing loans and borrowings	149,407	1,046	-	150,453
<b>Total financial liabilities</b>	<b>154,680</b>	<b>1,046</b>	<b>-</b>	<b>155,726</b>
<b>Net maturity</b>	<b>(154,488)</b>	<b>(1,046)</b>	<b>-</b>	<b>(155,534)</b>

## Agricultural Land Trust Annual report 2021

### Notes to the consolidated financial statements For the year ended 30 June 2021

#### 17. Financial risk management objectives and policies (continued)

##### (c) Liquidity risk (continued)

At 30 June 2020

	< 12 months \$'000	1-5 years \$'000	> 5 years \$'000	Total \$'000
<b>Consolidated financial assets</b>				
Cash and cash equivalents	339	-	-	339
Other receivables	9,659	-	-	9,659
Impairment – interest receivable	(9,651)	-	-	(9,651)
Loan receivable	123,150	-	-	123,150
Impairment - loan receivable	(123,150)	-	-	(123,150)
<b>Total financial assets</b>	<b>347</b>	<b>-</b>	<b>-</b>	<b>347</b>
<b>Consolidated financial liabilities</b>				
Trade and other payables	103	-	-	103
Interest payable	8,160	-	-	8,160
Interest bearing loans and borrowings	123,150	11,627	-	134,777
<b>Total financial liabilities</b>	<b>131,413</b>	<b>11,627</b>	<b>-</b>	<b>143,040</b>
<b>Net maturity</b>	<b>(131,066)</b>	<b>(11,627)</b>	<b>-</b>	<b>(142,693)</b>

The Series 3, 4, 6, 7 and 9 debentures were issued on a limited recourse basis, so to the extent that the Group does not recover any principal or receive any further interest on the loans to IPU, it has no obligation to pay interest on the debentures or to repay the debentures on their contractual maturity.

#### 18. Subsequent events

##### Debenture restructure

The Trust has agreed to transfer to the relevant Debenture Holder, for nil consideration, the receivable from ALT Sub Trust No 4 and ALT Sub Trust No 5 together with the units it owns in each of those ALT Sub Trusts (Sub-Trust Assets). As the Sub-Trusts Assets represent the full amount the Debenture Holders were ever entitled to recover in respect of the limited recourse debentures, in exchange for transferring the Sub-Trust Assets to the Debenture Holders, the Debenture Holders have agreed to forgive any liability that the Trust has under the limited recourse debentures it has issued to the Debenture Holders.

As a result the Group has forgone the ability to earn any possible margin income which may arise from any loans ALT Sub Trust No 4 and SLT Sub Trust No 5 has previously advanced to IPU. The timing and amount of any recovery from these loans are uncertain.

# **Agricultural Land Trust**

## **Annual report 2021**

### **Notes to the consolidated financial statements**

#### **For the year ended 30 June 2021**

#### **18. Subsequent events (continued)**

Had this transaction been completed on or before 30 June 2021, the Group's consolidated statement of financial position would have reflected a positive net asset position of \$19.93 million at 30 June 2021.

This transaction does not impact on the Series 5 and 8 Debentures.

#### Unitholder loan

Subsequent to the end of the financial year, the unitholder loan facility limit increased to \$1.8 million, the maturity date of the loan was extended to August 2023. At the date of these financial statements, the Trust had drawn down additional \$0.32 million of the loan facility.

#### COVID-19

As at 30 June 2021, COVID-19 remains prevalent throughout the world, including Australia. COVID-19 has caused unprecedented disruption to populations, businesses and general economic activity. As the situation evolves, it continues to have significant impacts on investment funds and their trustees and managers, both directly and indirectly.

As this situation is continuing, the Responsible Entity has been monitoring both the valuation of the Trust's assets and the Trust's liquidity. In these circumstances, there is uncertainty around valuations (refer Note 6). The Responsible Entity will continue to closely monitor market situations to ensure that valuations remain appropriate and update the ASX where necessary to provide informed guidance for investors during this rapidly changing environment.

#### Other

No other matter or circumstance has arisen since the end of the financial period which is not otherwise dealt with in this report, that has significantly affected or may significantly affect the operations of the Trust, the results of those operations or the state of affairs of the Trust in subsequent financial period.

#### **19. Segment reporting**

An operating segment is a component of an entity that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses relating to transactions with other components of the same entity). The entity's chief operating decision maker regularly reviews its operating results, in order to make decisions about resource allocations and assess its performance, for which discrete financial information is available. This includes start-up operations, which are yet to earn revenues. Management will also consider other factors in determining operating segments such as the existence of a line manager and the level of segment information presented to the board of directors.

Operating segments have been identified based on the information provided to the chief operating decision makers - being the board of directors of the Responsible Entity. Operating segments that meet the quantitative criteria as prescribed by AASB 8 are reported separately. However, an operating segment that does not meet the quantitative criteria is still reported separately where information about the segment would be useful to users of the financial statements.

## Agricultural Land Trust Annual report 2021

### Notes to the consolidated financial statements For the year ended 30 June 2021

#### 19. Segment reporting (continued)

The Group operates wholly within Australia and aims to become a crop and grazing landlord after completion of remediation works on its sole investment property Linkletter's Place in Esperance, Western Australia. Opportunities for sale or leasing are assessed on an on-going basis. The Group also issued debentures on-lending the proceeds of these debentures to earn an interest income margin to fund the main activities, however as the sole borrower, IPU, is now in liquidation and recoveries are minimal it does not expect this will continue.

#### 20. Parent entity financial information

The financial information in relation to the Group's parent entity, Agricultural Land Trust, is summarised in the table below.

	<b>Parent 2021 \$'000</b>	Parent 2020 \$'000
Current assets	<b>32,703</b>	17,349
Non-current assets	<b>7,172</b>	29,501
<b>Total assets</b>	<b>39,875</b>	46,850
Current liabilities	<b>4,601</b>	8,230
Non-current liabilities	<b>157,448</b>	141,773
<b>Total Liabilities</b>	<b>162,049</b>	150,003
<b>Net assets attributable to unitholders</b>	<b>(122,174)</b>	(103,153)
<b>Represented by:</b>		
Issued capital	<b>55,299</b>	55,299
Retained losses	<b>(177,473)</b>	(158,452)
<b>Total unitholders interests</b>	<b>(122,174)</b>	(103,153)
Net (loss) of the parent entity	<b>(19,021)</b>	(127,225)
<b>Total comprehensive income</b>	<b>(19,021)</b>	(127,225)

## Agricultural Land Trust Annual report 2021

### Notes to the consolidated financial statements For the year ended 30 June 2021

#### 20. Parent entity financial information (continued)

Details of any guarantees entered by the parent entity in relation to the debts of its subsidiaries	None	None
Details of any contingent liabilities of the parent entity	None	None
Details on any contractual commitments by the parent entity for the acquisition of property, plant or equipment	None	None

#### 21. Other expenses

	<b>Consolidated 2021 \$'000</b>	Consolidated 2020 \$'000
Audit fees	46	47
Council rates	96	98
Legal fees	100	67
Listing fees	39	34
Lease surrender fee	350	-
Settlement expenses	300	-
Tax consulting fees	14	13
Other expenses	12	13
<b>Total other expenses</b>	<b>957</b>	<b>272</b>

#### 22. Auditor's remuneration

Amounts received or due and receivable by the auditor for:

	<b>Consolidated 2021 \$</b>	Consolidated 2020 \$
Crowe Sydney - an audit or review of the financial report	42,338	38,649
Ernst & Young - compliance plan audit	3,602	3,817
<b>Total auditor's remuneration</b>	<b>45,940</b>	<b>42,466</b>

As stated in the Corporate Directory, Crowe Sydney is the auditor of the Group. The Trust's compliance plan audit is conducted by Ernst & Young.

# Agricultural Land Trust

## Annual report 2021

### Notes to the consolidated financial statements For the year ended 30 June 2021

#### 23. Related party transactions

##### (a) Responsible entity

The Responsible Entity of Agricultural Land Trust as at 30 June 2021 is One Managed Investment Funds Limited ('OMIFL') whose parent entity at 30 June 2021 is One Investment Group Pty Limited ('OIG'). The ultimate parent entity is OIG Holdings Pty Limited ('OIGH').

The Responsible Entity and its related trustees were paid fees of \$98,214 (2020: \$185,858).

As noted in the Annual Report for the year ended 30 June 2020, the Responsible Entity refunded certain historical fees it was paid relating to the value and income generated by the Group from the debentures and also reversed amounts included as a liability at 30 June 2020. These amounts totalled \$64,416.

The impact of the refund payment and the accrual reversal is that total trustee fees for the year ended 30 June 2021 reflect a net expense to the Group of \$33,798.

The Responsible Entity's entitlement to fees is contained in the constitutions of the Group. The Responsible Entity is entitled to be paid annual fees calculated on the following basis:

- (i) 0.25% of the gross value of assets of the Group calculated at the end of each month and paid quarterly in arrears.
- (ii) 3.5% of the Net Income of the Group calculated after adding back the following items:
  - Depreciation, building allowances and other non-cash expenses;
  - Interest, finance and other borrowing expenses;
  - Leasing, legal and professional fees;
  - Administration expenses, including auditing, accounting, Custodians' fees, outgoings and expenses and management fees;
  - Costs of issuing any Disclosure Documents;
  - Marketing and promotional expenses;
  - The fee is paid quarterly in arrears.
- (iii) 3.5% of the increase in the market value of each asset owned by the Group calculated from the start of a financial year, or the date of acquisition, to the end of the Financial Year. This fee will be payable annually. No fees were charged during the year in relation to this item.

The Responsible Entity is also entitled to be paid a fee of up to 5% of the purchase price of any authorised investment acquired for the Trust. This fee is payable on the day of the acquisition of the relevant investment and is in consideration for the co-ordination of the acquisition. The Responsible Entity is also entitled to a fee of up to 5% of the application money raised under a Disclosure Document where the purpose for raising the application money is not to acquire an authorised investment. This fee is payable within 7 days of the issue of Units for which the application money is received. This fee is for the co-ordination of the relevant capital raising. No fees were charged during the year in relation to these items.

At 30 June 2021, \$23,550 was payable to the Responsible Entity (2020: \$43,466).

## Agricultural Land Trust Annual report 2021

### Notes to the consolidated financial statements For the year ended 30 June 2021

#### 23. Related party transactions (continued)

##### *(b) Related party transactions*

The consolidated financial statements include the financial statements of parent entity Agricultural Land Trust and the subsidiaries listed in the following table:

Name	Equity interest held by parent entity	
	2021 %	2020 %
Kalgoorlie Apartment Hotel Syndicate	100.00	100.00
Murray Street Mall Property Trust	100.00	100.00
ALT No 1 Trust	100.00	100.00
ALT Sub Trust No 4	100.00	100.00
ALT Sub Trust No 5	100.00	100.00

The above subsidiaries are domiciled in Australia and have balance dates of 30 June, consistent with the Trust. All related party transactions are conducted on normal commercial terms and conditions. Related party receivables and payables, unless otherwise stated, are unsecured, receivable or payable within 30 days and do not bear interest.

##### ***Investments in unlisted funds managed by OMIFL***

In January 2021 the Trust redeemed the investment in the One Cash Management Fund ('OCMF') in full (2020: \$2,422). The trustee of OCMF was One Investment Management Pty Ltd ('OIMPL'), an authorised representative of OMIFL. OIMPL and OMIFL are subsidiaries of One Investment Group Pty Limited ('OIGPL'). This investment has enabled the Trust to improve its return on cash held. The investment has been included in cash and cash equivalents as it is redeemable daily. OCMF charges a management fee to its unitholders at a rate of 0.50% per annum on its net assets.

##### ***Debenture holder***

The debenture holders in respect of Series 1 - Series 9 are One Funds Management Limited as trustee for Cornerstone New SIV Bond Fund and One Funds Management Limited as trustee for Cornerstone Bond Fund ('Cornerstone'). The Trustee of Cornerstone, One Funds Management Limited ('OFML') is owned by OIG. Interest is payable in accordance with the terms of the debentures.

##### ***Loan holder***

The lender in respect of the \$10 million loan is One Funds Management Limited as trustee for the IPG Mortgage Fund. The Trustee of IPG Mortgage Fund, One Funds Management Limited ('OFML') is owned by OIG. Interest is payable in accordance with the terms of the loan agreement.

# Agricultural Land Trust

## Annual report 2021

### Notes to the consolidated financial statements

#### For the year ended 30 June 2021

#### 23. Related party transactions (continued)

##### (c) Details of key management personnel

###### Directors

The names of the directors of the Responsible Entity in office during the financial year and to the date of these financial statements are:

###### One Managed Investment Funds Limited

<b>Name</b>	<b>Title</b>
Frank Tearle	Executive Director and Company Secretary
Sarah Wiesener	Executive Director and Company Secretary
Michael Sutherland	Executive Director

##### (d) Compensation of key management personnel

No amounts are paid by the Trust directly to directors and key management personnel of the Trust. Directors of the Responsible Entity receive remuneration in their capacity as directors of the Responsible Entity. Consequently, no compensation, as defined in AASB 124: Related Party Disclosures is paid by the Trust to its key management personnel. Each of One Managed Investment Funds Limited and Agricultural Land Management Limited, as Responsible Entity of the Trust during the period, is deemed for disclosure purposes to be a key management personnel of the Trust. Compensation is payable to the Trust's Responsible Entity in the form of fees disclosed in Note 23(a).

##### (e) Units in the Trust held by key management personnel

Key management personnel do not directly hold any units in the Trust as at the financial year end, nor have they held any units in the Trust during the reporting period.

#### 24. Commitments, contingent assets and contingent liabilities

The investment property is leased under a ten year operating lease from 1 April 2021. The future minimum lease payments under the non-cancellable operating lease not recognised in the consolidated financial statements as receivable are as follows:

	<b>Consolidated 2021 \$'000</b>	Consolidated 2020 \$'000
Less than 1 year	<b>403</b>	-
1 to 5 years	<b>1,713</b>	-
Over 5 years	<b>2,266</b>	-
<b>Total future minimum lease payments</b>	<b>4,382</b>	-

## **Agricultural Land Trust Annual report 2021**

### **Notes to the consolidated financial statements For the year ended 30 June 2021**

#### **24. Commitments, contingent assets and contingent liabilities (continued)**

One Managed Investment Funds Limited (OMIFL) and One Investment Administration Limited (OIAL) are involved in 3 separate litigation matters which have arisen as a result of the collapse of the iProsperity Group (IPG) whereby OMIFL and OIAL are being sued by various investors in IPG funds (IPG Litigation). The IPG Litigation does not involve or include the Trust itself or the Linkletter's Place property. The IPG Litigation is being vigorously defended by OMIFL and OIAL and there will be no impact on the Trust itself or on the Linkletter's Place property (or any other trust involving OMIFL or OIAL) as a result of the IPG Litigation.

The Group has no other contingent assets or contingent liabilities as at 30 June 2021 (2020: \$nil).

## **Agricultural Land Trust Annual report 2021**

### **Directors' declaration 30 June 2021**

In accordance with a resolution of the Directors of One Managed Investment Funds Limited, I state that:

In the opinion of the Directors:

- (a) the consolidated financial statements and notes of the Group are in accordance with the *Corporations Act 2001*, including:
  - (i) giving a true and fair view of the Group's financial position as at 30 June 2021 and of its performance for the financial year ended on that date; and
  - (ii) complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the *Corporations Regulations 2001*;
- (b) the consolidated financial statements and notes also comply with International Financial Reporting Standards as disclosed in Note 2(c); and
- (c) with reference to Note 2 there are reasonable grounds to believe that the Trust will be able to pay its debts as and when they become due and payable.

This declaration has been made after receiving the declarations required to be made to the directors in accordance with section 295A of the *Corporations Act 2001* for the financial year ended 30 June 2021.

On behalf of the Board of One Managed Investment Funds Limited.



Frank Tearle  
Director  
One Managed Investment Funds Limited  
Sydney  
31 August 2021

# Independent Auditor's Report to the Unitholders of Agricultural Land Trust

## Opinion

We have audited the financial report of Agricultural Land Trust and the entities it controls (the "Trust"), which comprises the consolidated statement of financial position as at 30 June 2021, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in unitholders interests and the consolidated statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of the Trust is in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the Trust's financial position as at 30 June 2021 and of its financial performance for the year then ended; and
- (b) complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

## Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Trust in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

The title 'Partner' conveys that the person is a senior member within their respective division, and is among the group of persons who hold an equity interest (shareholder) in its parent entity, Findex Group Limited. The only professional service offering which is conducted by a partnership is the Crowe Australasia external audit division. All other professional services offered by Findex Group Limited are conducted by a privately owned organisation and/or its subsidiaries.

Findex (Aust) Pty Ltd, trading as Crowe Australasia is a member of Crowe Global, a Swiss verein. Each member firm of Crowe Global is a separate and independent legal entity. Findex (Aust) Pty Ltd and its affiliates are not responsible or liable for any acts or omissions of Crowe Global or any other member of Crowe Global. Crowe Global does not render any professional services and does not have an ownership or partnership interest in Findex (Aust) Pty Ltd. Services are provided by Crowe Sydney, an affiliate of Findex (Aust) Pty Ltd. Liability limited by a scheme approved under Professional Standards Legislation. Liability limited other than for acts or omissions of financial services licensees.

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## Material Uncertainty Related to Going Concern

We draw attention to Note 2 (b) in the financial report, which indicates that the Trust has a net liability position of \$122,174,000 as at 30 June 2021. As stated in Note 2 (b), the directors have prepared the financial report on a going concern basis. Should the events or actions set forth in Note 2 (b) not eventuate, this may result in a material uncertainty that may cast significant doubt on the Trust's ability to continue as a going concern. Our opinion is not modified in respect of this matter.

## Emphasis of Matter – Forest Assets Valuation

Note 6 in the financial report discloses the Trust's investment property which is valued at \$33,310,000 as at 30 June 2021. We draw attention to Note 6 (c) which indicates that the investment property contains forest assets located on Linkletter's Place. No current valuation has been performed and there is no asset recorded for these forest assets as at 30 June 2021. Our opinion is not modified in respect of this matter.

## Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key Audit Matter	How we addressed the Key Audit Matter
<b>Valuation of Investment Property – Note 6</b>	
<p>The investment property has been revalued based on the directors' valuation to \$33,310,000. The fair value was determined by the directors taking into consideration an independent assessment conducted in June 2021. The net change in fair value of \$6,242,000 was reflected in the consolidated statement of profit or loss and other comprehensive income.</p> <p>The assessment of the investment property value was identified as a key audit matter due to:</p> <ul style="list-style-type: none"> <li>the significance of the investment property balance to the Trust's total assets,</li> <li>the significance of the net change in fair value to the Trust's total loss for the year, and</li> <li>the valuation of the investment property requiring significant judgement and estimation.</li> </ul>	<p>We performed the following procedures:</p> <ul style="list-style-type: none"> <li>Evaluated the Directors' process regarding the valuation of the investment property and reviewing the independent assessment supporting their valuation. Our review considered the assumptions of the independent valuer in the assessment of their valuation, including ensuring the valuation report considered the impact of COVID-19;</li> <li>Considered the basis of valuation adopted in the current year, being an "as is" valuation.</li> <li>Reviewed the qualifications and capabilities of the valuer; and</li> <li>Assessed the reasonableness of the values per hectare used in the valuation of the property.</li> </ul>

**Debentures – Note 13**

The Trust capitalised interest from debentures of \$14,630,416 in the current financial year. The debentures were utilised to fund loans to an external party. The total debentures on issue at 30 June 2021 is \$124,777,081.

Because of its significance in the financial report, we have identified the measurement and presentation of this liability to be a key audit matter.

We performed the following procedures;

- Reviewed the debenture loan documents and assessed the terms against the relevant presentation requirements in AASB 101 *Presentation of Financial Statements*;
- Obtained confirmation from the debenture holders for the balance owing; and
- Reviewed and recalculated the interest expense and interest payable balances that were booked relating to the debentures.

## Other Information

The directors of the Responsible Entity, One Managed Investment Funds Limited, are responsible for the other information. The other information comprises the information included in the Trust's annual report for the year ended 30 June 2021, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of the Directors for the Financial Report

The directors of the Responsible Entity, One Managed Investment Funds Limited, are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Trust to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Trust or to cease operations, or have no realistic alternative but to do so.

## Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Trust's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Trust's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Trust to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.
- We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during the audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards. From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore the key audit matters. We describe these matters in the auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in the auditor's report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



**Crowe Sydney**



**Barbara Richmond**

Partner

31 August 2021

Sydney

31 August 2021

The Directors  
One Managed Investment Funds Limited  
As Responsible Entity of Agricultural Land Trust  
Level 16, Governor Macquarie Tower  
1 Farrer Place  
SYDNEY NSW 2000

Dear Board Members

## Agricultural Land Trust

In accordance with section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the Directors of One Managed Investment Funds Limited.

As lead audit partner for the audit of the financial report of Agricultural Land Trust for the financial year ended 30 June 2021, I declare that to the best of my knowledge and belief, that there have been no contraventions of:

- (i) the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- (ii) any applicable code of professional conduct in relation to the audit.

Yours sincerely

**Crowe Sydney**



**Barbara Richmond**

Partner

The title 'Partner' conveys that the person is a senior member within their respective division, and is among the group of persons who hold an equity interest (shareholder) in its parent entity, Findex Group Limited. The only professional service offering which is conducted by a partnership is the Crowe Australasia external audit division. All other professional services offered by Findex Group Limited are conducted by a privately owned organisation and/or its subsidiaries.

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## Agricultural Land Trust Annual report 2021

### ASX additional information

Additional information required by the Australian Securities Exchange Limited and not shown elsewhere in this report is as follows. The information is current as at 31 July 2021.

#### (a) Substantial unit holders

Substantial unit holders who have notified the Trust in accordance with section 671B of the *Corporations Act 2001* are:

	Units	%
Westralia Property Holdings Pty Ltd	62,257,573	68.06
Emerald Securities Pty Ltd	5,603,364	6.13

#### (b) Distribution of unit holders

The numbers of unit holders by size of holding are:

Range of Holdings	Holders	Units	%
1 - 1,000	28	9,008	0.01
1,001 - 5,000	44	128,177	0.14
5,001 - 10,000	59	452,586	0.49
10,001 - 100,000	162	4,833,714	5.28
100,001 - Over	50	86,049,036	94.07
Rounding	-	-	0.01
<b>Total</b>	<b>343</b>	<b>91,472,521</b>	<b>100.00</b>
Unit holders holding less than a marketable parcel	191	1,366,333	

#### (c) Voting rights as at 31 August 2021

All units issued are fully paid. The voting rights attaching to each fully paid unit (being the only class of units AGJ has on issue) are:

- On a show of hands, each unit holder has one vote; and
- On a poll, each unit holder has one vote for each dollar of the value of the total interests they have in AGJ.

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**ASX additional information  
(continued)**

**(d) Top 20 registered unit holders as at 31 July 2021**

<b>Name</b>	<b>Units</b>	<b>% of units</b>
DGATO PTY LTD	30,443,405	33.28
RIGHTIDE INVESTMENTS PTY LTD	26,117,973	28.55
EMERALD SECURITIES PTY LTD	5,603,364	6.13
WESTRALIA PROPERTY HOLDINGS PTY LTD	2,406,042	2.63
DR STEVEN G RODWELL	2,376,290	2.60
MR SIMON ROBERT EVANS + MRS KATHRYN MARGARET EVANS	2,253,709	2.46
MRS LILIANA TEOFILOVA	1,972,000	2.16
WESTRALIA PROPERTY HOLDINGS PTY LTD	1,760,382	1.92
MR IANAKI SEMERDZIEV	1,444,000	1.58
INDIAN OCEAN CAPITAL (WA) PTY LTD	1,360,437	1.49
WILSON FAMILY SUPER PTY LTD	745,000	0.81
MR ROBERT STEPHEN ACKERMAN + MRS SHEILA JUNE ACKERMAN	555,238	0.61
CITICORP NOMINEES PTY LIMITED	503,527	0.55
OMERT PTY LTD	500,000	0.55
ANNE JUELLA THOMPSON + JOHN HARLEY THOMPSON	482,202	0.53
MARK OWEN KIMBERLEY	466,987	0.51
JOJAMAN PTY LTD	431,550	0.47
MR ANDRE JUMABHOY	387,908	0.42
GA & AM LEAVER INVESTMENTS PTY LTD	351,407	0.38
MR CLIFFORD DAWSON + MRS MARGARET DAWSON	351,202	0.38
<b>Total unit held by top 20</b>	<b>80,512,623</b>	<b>88.02</b>
<b>Total remaining holder balance</b>	<b>10,959,898</b>	<b>11.98</b>