

ARSN 096 588 046

Annual Report 30 June 2019

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#### **Terms and abbreviations**

This report uses terms and abbreviations relevant to the Agricultural Land Trust Group's activities and financial accounts. The terms "Agricultural Land Trust", "Trust" and "Group", unless indicated otherwise, refer to the consolidated entity comprising the parent entity (being the Agricultural Land Trust) and its subsidiaries. In some instances the term "Agricultural Land Trust" refers to the parent entity and not the consolidated entity however, where applicable, this has been disclosed in the report.

The terms "One Managed Investment Funds Limited" and "Responsible Entity" are used in this report to refer to One Managed Investment Funds Limited.

The terms "the year" and "2019" refer to the twelve months ended 30 June 2019 unless otherwise stated. Similarly, references to 2018 refer to the twelve months to 30 June of that year.

#### **Corporate directory**

**Responsible Entity** 

One Managed Investment Funds Limited

ABN 47 117 400 987

Level 11, 20 Hunter Street

Sydney NSW 2000

Phone:

(02) 8277 0000

Facsimile: (02) 8580 5700

Australian Financial Services Licence Number: 297042

**Postal Address** 

PO Box R1471

Royal Exchange NSW 1225

**Registered Address** 

Level 11, 20 Hunter Street

Sydney NSW 2000

**Directors of the Responsible Entity** 

Frank Tearle

(Chairman and Executive Director)

Sarah Wiesener

Justin Epstein

(Executive Director)
(Non-Executive Director)

Secretary

Frank Tearle and Sarah Wiesener

Registry

Computershare Investor Services Pty Limited

Level 5, 115 Grenfell Street

Adelaide SA 5000

Phone:

1300 727 620

Facsimile:

1300 534 987

Auditor

Crowe Sydney

Level 15, 1 O'Connell Street Sydney NSW 2000

**ASX** code

AGJ

Website

www.agriculturallandtrust.com.au

#### **Directors' report**

The directors of One Managed Investment Funds Limited (ABN 47 117 400 987), the Responsible Entity of the Agricultural Land Trust ('the Trust'), present their report, for the Agricultural Land Trust and its controlled entities ('the Group') for the year ended 30 June 2019.

#### **Directors**

The names of the directors of One Managed Investment Funds Limited, in office during the financial year and until the date of this report are:

Name	Title
Frank Tearle	Executive Director & Company Secretary
Sarah Wiesener	Executive director (appointed 26 October 2018) and Company Secretary
Justin Epstein	Non-executive Director from 1 January 2019 (Executive Director to 31 December 2018)
Elizabeth Reddy	Non-executive Director (resigned on 26 October 2018)

The directors were in office from the beginning of the year until the date of this report, unless otherwise stated. Director qualifications and experience is found under the heading 'Directors and Secretaries', page 8.

#### **Meetings of directors**

The number of meetings of the Responsible Entity's directors held during the year ended 30 June 2019, and the number of meetings attended by each director, are:

Number of Directors meetings held:	4
Number of meetings attended:	
Justin Epstein	1
Frank Tearle	4
Sarah Wiesener	3

#### Directors' unit

No director has any direct interest in units of the Trust, nor do they have any rights or options over interests in the Trust or contracts to which the director is a party or under which the director is entitled to a benefit and that confer a right to call for or deliver an interest in the Trust.

As at the date of this report, Justin Epstein has an indirect interest in 223,891 units (2018: 223,891 units) in the Trust.

#### **Principal activities**

The principal activities of the Group are to:

- 1. earn income from the exploitation of its investment property, Linkletter's Place, located near Esperance, Western Australia, including from the sale of harvested timber; and
- 2. earn a net interest margin from debentures which the Group has issued, which are subsequently on lent to another party at a higher margin.

Further details of the Group's operations are included in the below Review of Operations.

#### **Trust information**

The Trust was registered as a Managed Investment Scheme on 7 May 2001.

One Managed Investment Funds Limited, the Responsible Entity, is incorporated and domiciled in Australia. At balance date, the Group had no employees.

The registered office of the Responsible Entity is Level 11, 20 Hunter Street, Sydney, New South Wales, 2000.

#### **Review of operations**

#### Financial performance - Group

For the financial year ended 30 June 2019 the Group generated net income attributable to unitholders of \$13.74 million (30 June 2018: \$0.58 million).

The primary driver of this performance was an increase in the valuation of Linkletter's Place which increased in value from \$21.88 million at 30 June 2018 to \$35.40 million at 30 June 2019. Further details of this valuation are set out below and in note 4 to the Financial Statements.

#### Timber sales

During the financial year ended 30 June 2019 the Group commenced earning revenue from the sale of harvested timber from the Linkletter's Place property. The Group has entered into a Timber Purchase Agreement ('TPA') with SPF Resources Pty Limited ('SPF'), whereby SPF are responsible for harvesting of timber at Linkletter's Place and for the eventual sale of timber following harvest. The complete harvest is anticipated to take up to five years.

SPF pays the Group for the timber harvested in accordance with terms set out in the TPA. The Group receives 70% of its proceeds in the month following harvest and receives the balance (30%) following the sale of the timber to the end user.

During the financial year ended 30 June 2019 the Group earned \$0.9 million from the sale of timber and incurred costs of \$0.23 million associated with the harvesting of timber. These costs include land tax, roading and other maintenance costs.

The table below summarises the land mix at Linkletter's Place.

Land Use	Approximate area	
Commercial Forestry plantation Land	7,479 hectares	
Agricultural Land	617 hectares	
Non-arable Land	849 hectares	
Total area of Linkletter's Place	8,945 hectares	

Presented below is a summary of the key metrics from timber sales during the financial year ended 30 June 2019.

Item	30 June 2019	30 June 2018
Harvested area at 28 July 2019 (hectares)	1,091	-
Harvest weight (kg) (GMTD)	62,414	-
Revenue earned (\$000)	903	
Revenue (per kg)	\$14.47	•

#### Net interest expense

#### Net interest margin income

The Group earned \$847,737 of net interest margin income during the financial year ended 30 June 2019. This net interest income was generated via the issue of debentures (Series 3, 4, 6 and 7) and the subsequent on lending of the proceeds from the debentures in the form of loans.

The table below summarises the composition of this income.

Item	Year ended 30 June 2019 (\$000)	Year ended 30 June 2018 (\$000)
Net interest margin income		
Interest income	4,742	1,654
Interest expense (Series 3, 4, 6, and 7)	(3,894)	(1,291)
Net interest margin income	848	363
Other interest		
Bank interest income	2	_
Interest expense (IPG Mortgage Loan, Series 5 and 8)	(892)	(1,009)
Net interest expense	(42)	(646)

#### Interest expense

The Group has further financing arrangements in place in addition to the debentures outlined above. These financing arrangements are explained in more detail below. The interest expense associated with these instruments during the year ended 30 June 2019 was \$892,000 (2018: \$1,009,000).

#### Operating costs

Operating costs for the financial year ended 30 June 2019 were \$410,000 (30 June 2018 \$562,000). The primary drivers for the decrease in operating costs were:

- 1. a reduction in legal costs of \$107,000 to \$55,000. Legal costs during the financial year ended 30 June 2018 related primarily to negotiations with the sole tenant at Linkletter's Place;
- a reduction in other costs of \$116,000 to \$52,000;
- 3. offset by an increase in fees paid to the Responsible Entity of \$56,000 to \$108,000. The fees paid to the Responsible Entity increased primarily as a result of an increase in net interest income earned by the Group and as a result of the commencement of harvest activities at Linkletter's Place.

#### Statement of financial position

#### General

At 30 June 2019, the Group held assets with a total value of \$144,401,000 (2018: \$68,771,000) and liabilities of \$120,327,000 (2018: \$58,440,000). The basis for valuation of the assets is disclosed in Note 2 to the financial report.

#### Investment property - Linkletter's Place

The table below presents the carrying value of Linkletter's Place:

Item	30 June 2019 (\$000)	30 June 2018 (\$000)	
Opening balance	21,880	20,100	
Revaluation change	13,520	1,780	
Closing balance	35,400	21,880	

The investment property has been measured at fair value based on directors' valuations, having regard to an independent valuation, conducted by CBRE in July 2019, of the Linkletter's Place property. This is based on the market value applying an 'As If Complete' (remediated to an agricultural standard) valuation approach of \$35.40 million. This approach considers the highest and best use of the aggregation past its forestry use which is considered will be as a mixed grazing and cropping business.

The market value of the property 'As is' (subject to existing occupancy arrangements) was assessed by CBRE to be \$26.65 million. The directors have determined the fair value of the Trust's investment property to be \$35.40 million.

The directors have also commissioned an independent valuation of the forest assets located on the Linkletter's Place property. The assessed value of the timber assets was \$4.12 million. In addition to the above described 'as if complete' valuation, CBRE also assessed the value of Linkletter's Place on an 'as is – subject to existing occupancy arrangements' basis as being \$26.65 million. The combined value of the timber assets and property on 'an is basis' amount to \$30.77 million.

The directors of the Responsible Entity considered both methods of valuation and determined to adopt the 'As if Complete' valuation as this valuation is consistent both with prior years' practice and with the stated strategy for the Group, which is to return Linkletter's Place to an agricultural asset.

No rental income was earned from the property during the year ended 30 June 2019 (2018: \$nil).

Loans receivable and interest bearing loans and borrowings

As at 30 June 2019 the Group had the following loan receivables and interest bearing loans.

Item	30 June 2019 (\$000)	30 June 2018 (\$000)	Description
Loans receivable	105,450	46,050	Loans to iProsperity Underwriting Pty Limited written using proceeds from debentures series 3, 4, 6 and 7). The interest rate on the loans range from 5% - 8%. Refer to note 7 of the financial statements for further details.
Debentures (series 3, 4, 6 and 7)	(105,450)	(46,050)	Debentures issued to fund loans made to iProsperity Underwriting. The interest rate on these debentures range from 4% - 6%. Refer to note 12 of the financial statements for further details.
Net balance	-		Average interest margin as at 30 June 2019 was 1.07%.
Loan from IPG Mortgage Fund	(10,000)	(10,000)	Loan from IPG Mortgage Fund secured by Linkletter's Place. Current interest rates are 6% - 8% per annum. Subsequent to 30 June 2019 the term of the loan was extended until 28 February 2020.  Refer to note 12 of the financial statements for
			further details.
Debentures Series 5 and 8	(1,627)	(1,627)	Historical loans used to fund the Group's working capital needs. Current interest rates are 10% - 12.5% per annum. Subsequent to 30 June 2019 the term of the debentures were extended until 7 April 2020.  Refer to note 12 of the financial statements for
Net financing exposure	(11 627)	(11 637)	further details.
wer infancing exposure	(11,627)	(11,627)	

#### Interest receivable and interest payable

At 30 June 2019 the Group had the following amounts receivable and payable on its loan receivables and debt instruments.

Item	30 June 2019 (\$000)	Description
Interest receivable	2,860	Interest receivable on loans receivables from iProsperity Underwriting Pty Limited.
Interest payable (series 3, 4, 6 and 7)	(2,398)	Interest payable on debentures series 3, 4, 6 and 7.
Net balance	462	
Interest payable on IPG Mortgage Fund	(606)	Interest payable on the IPG Mortgage Loan.
Interest payable on Debentures Series 5 and 8	(15)	Interest payable on working capital loans.
Net interest payable	(159)	

#### **Distributions**

The Responsible Entity has determined that a distribution of nil cents per unit will be paid for the 2019 year (2018: nil cents per unit).

#### Units on issue

During the year, nil units (2018: nil units) were issued pursuant to the Distribution Reinvestment Plan. Units on issue at 30 June 2019 were 97,510,036 units.

#### Responsible entity and associates

The Responsible Entity fees for the year were \$108,168 (2018: \$51,970). Details of fees paid or payable to the Responsible Entity out of scheme property are included in Note 21 of the financial report.

#### Significant changes in state of affairs

There have been no significant changes to the Trust's operations for the financial period, which is not otherwise dealt with in this report.

#### Significant events after balance date

The maturity date of the \$10 million loan from IPG Mortgage Fund has been extended 6 months to 28 February 2020. A six month extension has also been made to the Series 5 and Series 8 Debentures to maturity date of 7 April 2020. Subsequent to 30 June 2019 the Maturity Date for the Series 4 Debentures were each extended to 13 August 2020. On 14 August 2019 it was announced to the market that documentation was signed to issue to the existing debenture holders a new series of debentures, Series 9 Debentures, with a face value up to \$50 million. On 29 August 2019 Series 9 Debentures of \$11.5 million were issued and on-lent to iProsperity Underwriting Pty Ltd. On 27 August 2019 Series 7 Debentures of \$4.5 million were issued on the and on-lent to iProsperity Underwriting Pty Ltd. If additional Series 9 Debentures are issued, the Group will on-lend the proceeds of the debentures.

No other matter or circumstance has arisen since the end of the financial period, which is not otherwise dealt with in this report or in the consolidated financial statements, that has significantly affected or may significantly affect the operations of the Group, the results of those operations or the state of affairs of the Group in the subsequent financial period.

#### Likely developments and expected results

The Responsible Entity will continue to explore opportunities to stabilise the Group's capital structure. The Responsible Entity will continue to look at opportunities to maximise proceeds from the exploitation of the investment property including the sale of harvested timber as well as exploring opportunities to earn rental income from cleared areas of Linkletter's Place. The Responsible Entity has been advised that the highest and best use of Linkletter's Place is as an agricultural asset rather than as a silvicultural asset.

The Responsible Entity considers part of the commercial arrangements surrounding its appointment included an agreement to cancel for nil consideration the 6,037,515 units owned by Elders Finance Pty Ltd. In order to do this it will likely need to convene a meeting of members to approve certain amendments to the Trust's constitution.

Further information on likely developments in the operations of the Group and the expected results of those operations have not been included in this report because the Responsible Entity believes it would be likely to result in unreasonable prejudice to the Group.

#### **Environmental regulation and performance**

The operations of the consolidated entity have been undertaken in compliance with the applicable environmental regulations that apply to the Group's activities. There have been no known significant breaches of any other environmental requirements applicable to the Trust.

#### Corporate governance

In recognising the need for the highest standards of corporate behaviour and accountability, One Managed Investment Funds Limited complies with the majority of the ASX Principles of Good Corporate Governance and Best Practice Recommendations. The Responsible Entity's Corporate Governance Statement can be found at www.agriculturallandtrust.com.au

#### **Board committees**

The Responsible Entity does not have an audit committee as the board fulfils this function. For full details, refer to the Corporate Governance Statement.

#### Insurance of directors and officers

During, or since the end of the financial year, the Responsible Entity has paid, or agreed to pay, a premium in respect of a contract insuring all the directors and officers against a liability incurred in their role as directors and officers of the entity, except where the liability arises from fraudulent or dishonest conduct. The total amount of insurance contract premiums paid has not been disclosed due to a confidentiality clause in the insurance contract.

#### Rounding

The amounts contained in this report and in the financial report have been rounded to the nearest \$1,000 (where rounding is applicable) under the option available to the Trust under ASIC Class Order 2016/191.

#### Auditor's independence declaration

Our auditor, Crowe Sydney, has provided the board of directors of the Responsible Entity with an independence declaration in accordance with section 307C of the Corporations Act 2001. The independence declaration forms part of the Directors' Report. No non-audit services were provided to the Trust in the reporting period; refer Note 20.

Signed in accordance with a resolution of the directors of the Responsible Entity.

Frank Tearle Director

One Managed Investment Funds Limited

fort Took

Sydney

13 September 2019

#### **Directors and secretaries**

The directors of One Managed Investment Funds Limited ('OMIFL'), the responsible entity of Agricultural Land Trust (the 'Trust') in the office during the year and at the date of this report are:

#### Frank Tearle

(Executive Director)

Frank joined the Board in December 2008. Before founding One Investment Group ('OIG'), Frank served in various roles at Allco Finance Group, including as head of business transition and operations, managing director of the Hong Kong office, director in the corporate finance team and general counsel.

He has been a non-executive director of the investment manager of a Singaporean listed property trust and an APRA regulated insurance company. He has more than 10 years' experience working in major law firms in Australia and the United Kingdom. Frank holds a Master of International Business Law from the University of Technology, Sydney and a Bachelor of Law (Honours) from the University of Leicester.

#### Other directorships

Mr Tearle is, at the date of this Annual Report, a director of:

- OMIFL which is the responsible entity of Fat Prophets Global Property Fund (ASX Code:FPP) and Gryphon Capital Income Trust (ASX Code:GCIT); and
- Columbus Investment Services Limited (CISL) as responsible entity of the Alternative Investment Trust (ASX Code:AIQ).

In the three years' prior to the date of this Annual Report, Mr Tearle was a director of the responsible entity (OMIFL) for Aventus Property Retail Trust (ASX Code:AVN); Residential Parks No.2 Trust (a stapled entity of Gateway Lifestyle Group ASX Code:GTY); and director of Asia Pacific Data Centre Limited as responsible entity of the Asia Pacific Data Centre Trust, a stapled entity of the APDC Group (ASX Code:AJD).

#### Sarah Wiesener

(Executive Director)

Sarah joined the Board in October 2018 and is a lawyer with over 20 years' experience in the financial services arena across a range of roles, structures and asset classes. She has acted as company secretary to a number of listed property funds.

She has been head of compliance for a number of listed property funds, a member of investment committees and provided support to audit, risk, and compliance committees as well as remuneration and nomination committees.

Sarah holds a Bachelor of Laws from Bristol University (Honours), holds a current NSW practising certificate and is a chartered company secretary.

#### Other directorships

Ms Wiesener is, at the date of this Annual Report, a director of:

- OMIFL which is the responsible entity of Fat Prophets Global Property Fund (ASX Code:FPP) and Gryphon Capital Income Trust (ASX Code:GCIT); and
- CISL as responsible entity of the Alternative Investment Trust (ASX Code:AIQ).

In the three years' prior to the date of this Annual Report, Ms Wiesener was a director of the responsible entity (OMIFL) for Residential Parks No.2 Trust (a stapled entity of Gateway Lifestyle Group ASX Code:GTY); and director of Asia Pacific Data Centre Limited as responsible entity of the Asia Pacific Data Centre Trust, a stapled entity of the APDC Group (ASX Code:AJD).

#### **Justin Epstein**

(Non-Executive Director)

Justin joined the Board in September 2009 and is a founding partner of OIG. In early 2019, Justin became a Non-Executive Director stepping back from his executive role in OIG. He remains involved in setting OIG's strategic direction and entities associated with Justin remain shareholders in OIG.

Before founding OIG, he was the investment director of LCJB Investment Group. Justin has previously worked in group

strategy and business development for a major Australian investment bank, for the corporate finance and restructuring division of Ernst & Young and for a specialised property finance and investment group.

Justin is also a director of a private investment company primarily focused on equity investments and distressed debt opportunities. He holds a Bachelor of Commerce from the University of New South Wales and is a Fellow of the Financial Services Institute of Australia.

#### Other directorships

Mr Epstein is, at the date of this Annual Report, a director of:

- OMIFL which is the responsible entity of Fat Prophets Global Property Fund (ASX Code:FPP) and Gryphon Capital Income Trust (ASX Code:GCIT); and
- CISL as responsible entity of the Alternative Investment Trust (ASX Code:AIQ)

In the three years' prior to the date of this Annual Report, Mr Epstein was a director of the responsible entity (OMIFL) for Aventus Property Retail Trust (ASX Code:AVN); Residential Parks No.2 Trust (a stapled entity of Gateway Lifestyle Group ASX Code:GTY); and director of Asia Pacific Data Centre Limited as responsible entity of the Asia Pacific Data Centre Trust, a stapled entity of the APDC Group (ASX Code:AJD).

#### Elizabeth Reddy

(Non-Executive Director - resigned on 26 October 2018)

Ms Reddy is an experienced corporate and commercial lawyer, having practised as a lawyer for in excess of 10 years both in the private and commercial arenas.

Ms Reddy specialises in the Corporations Act, contractual disputes, merges and acquisitions, equitable claims, trade practices and insolvencies and is also experienced in compliance and risk management issues.

Ms Reddy spent a number of years working at both of Freehills and Atanaskovic Hartnell prior to undertaking a number of commercial roles. Ms Reddy holds a Diploma in Law.

#### Other directorships

In the three years' prior to the date of this Annual Report, Ms Reddy was a director of the responsible entity (OMIFL) for Aventus Property Retail Trust (ASX Code:AVN); Residential Parks No.2 Trust (a stapled entity of Gateway Lifestyle Group ASX Code:GTY); and director of Asia Pacific Data Centre Limited as responsible entity of the Asia Pacific Data Centre Trust, a stapled entity of the APDC Group (ASX Code:AJD).

# Consolidated statement of profit or loss and other comprehensive income For the year ended 30 June 2019

	Notes	Consolidated	Consolidated
		2019 \$′000	2018 \$'000
Continuing operations			
Other income		1	6
Timber income		903	-
Interest income		4,744	1,654
Net increment in fair value of investment property	4(b)	13,520	1,780
Total income		19,168	3,440
Finance costs	13	(4,786)	(2,300)
Responsible entity fees		(108)	(52)
Maintenance and roading costs		(229)	(1)
Other expenses	19	(302)	(510)
Net income/(loss)	_	13,743	577
Net income/(loss) attributable to unitholders of the Trust	-	13,743	577
Other comprehensive income	-	_	-
Total comprehensive income/(loss)	-	13,743	577
Desire and diluted in some new unit (conto)		14.00	0.59
Basic and diluted income per unit (cents)	8	14.09	0.59

# **Consolidated statement of financial position As at 30 June 2019**

	Notes	Consolidated 2019 \$'000	Consolidated 2018 \$'000
Current assets			
Cash and cash equivalents	3(b)	141	224
Trade and other receivables	5	3,410	617
Loan receivable	7 .	105,450	15,500
Total current assets	-	109,001	16,341
Non current assets			
Loan receivable	7		30,550
Investment property	4	35,400	21,880
Total non current assets	-	35,400	52,430
Total assets	-	144,401	68,771
Current liabilities			
Trade and other payables	6 .	3,250	763
Interest bearing loans and borrowings	12	117,077	17,127
Total current liabilities	-	120,327	17,890
Non current liabilities			
Interest bearing loans and borrowings	12	_	40,550
Total non current liabilities	-	-	40,550
Total liabilities	<del>,</del>	120,327	58,440
Net assets attributable to unitholders	-	24,074	10,331
Represented By			
Units on issue	10	55,299	55,299
Retained losses	_	(31,225)	(44,968)
Total unitholders interests	=	24,074	10,331

# Consolidated statement of changes in unitholders interests For the year ended 30 June 2019

	Retained losses	Units on issue	Net Assets Attributable to Unit Holders
	\$′000	\$′000	\$′000
At 1 July 2017	(45,545)	55,299	9,754
Net income attributable to unit holders before distributions to unit holders	577	-	577
Distributions paid and payable	_	1000 1000	_
At 30 June 2018	(44,968)	55,299	10,331
At 1 July 2018	(44,968)	55,299	10,331
Net income attributable to unit holders before distributions to unit holders	13,743	-	13,743
Distributions paid and payable		-	-
At 30 June 2019	(31,225)	55,299	24,074

# Consolidated statement of cash flows For the year ended 30 June 2019

•			
	Notes	Consolidated	Consolidated
		2019 \$′000	2018 \$'000
Cash flows from operating activities		Ψ 000	¥ 000
Interest received		2,500	1,117
Other receipts		421	6
Interest and borrowing costs paid		(2,205)	(1,349)
Other expenses paid		(528)	(574)
			(67.1)
Net cash flows from (used in) operating activities	3(a)	188	(801)
Cash flows from investing activities			
Loan to iProsperity Underwriting Pty Ltd		(61,400)	(40,550)
Repayment from iProsperity Underwriting Pty Ltd		2,000	-
Net cash flows used in investing activities		(59,400)	(40,550)
Cash flows from financing activities			
Proceeds from issuing Debenture		61,400	41,550
Proceeds from loan from IPG Mortgage Fund		-	10,000
Repayment of loan from IPG Mortgage Fund		(150)	-
Repayment of Debentures		(2,121)	(10,000)
Net cash flows from financing activities		59,129	41,550
Net increase (decrease) in cash and cash equivalents		(83)	199
Cash and cash equivalents at the beginning of year		224	25
Cash and cash equivalents at the end of the year	3(b)	141	224
Non-cash financing activities	3(c)		

### Notes to the consolidated financial statements For the year ended 30 June 2019

#### 1. Trust information

Agricultural Land Trust is an Australian registered managed investment scheme. One Managed Investment Funds Limited ('OMIFL'), the Responsible Entity of the Trust, is incorporated and domiciled in Australia. The Annual report of Agricultural Land Trust ('Trust') comprises Agricultural Land Trust and its controlled entities ('Group').

The consolidated financial report of Agricultural Land Trust for the year ended 30 June 2019 was authorised for issue by the directors on 13 September 2019 and in accordance with a resolution of the directors of the Responsible Entity as at the date of signing the Directors' Declaration.

The registered office and principal place of business of the Responsible Entity is located at Level 11, 20 Hunter Street, Sydney, New South Wales 2000. The nature of the operations and principal activities of the Trust are described in the Directors' Report.

#### 2. Summary of significant accounting policies

#### a) Basis of preparation

The consolidated financial report is a general-purpose financial report, which has been prepared in accordance with the Constitution of the Agricultural Land Trust and the Corporations Act 2001, including applicable Australian Accounting Standards and other mandatory professional reporting requirements. For the purposes of preparing the Financial Statements, Agricultural Land Trust is a for-profit entity.

The consolidated financial report has been prepared on a historical cost convention except for the investment property, which is measured at fair value. Independent valuations are conducted in accordance with the Responsible Entity's valuation policy. Where an independent valuation is obtained, it will be considered by the directors of the Responsible Entity when determining fair values (refer accounting policy note 4).

The consolidated financial report is presented in Australian dollars and all values have been rounded to the nearest thousand dollars (\$'000) unless otherwise stated under the option available to the Trust in accordance with ASIC Class Order 2016/191.

#### **Going concern**

The consolidated financial report has been prepared on a going concern basis, which contemplates the continuity of the normal business activity and the realisation of assets and settlement of liabilities in the normal course of business.

As at 30 June 2019 the Group has a net current liability position of \$11,326,000. The Responsible Entity has commenced a comprehensive review of the Group's capital structure with a view to stabilising and providing long-term certainty to the structure. Some of the options which the Responsible Entity is exploring include a refinancing of the \$10 million loan from IPG Mortgage Fund and of the Series 5 and 8 Debentures, a debt to equity conversion or a combination of them.

As part of this process the Responsible Entity has successfully extended the maturity of the IPG Mortgage Loan to 28 February 2020 and of the Series 5 and 8 Debentures to 7 April 2020.

The Group has entered into a timber purchase agreement, whereby the Group earns revenue from harvested timber at Linkletter's Place. Since the harvesting of timber commenced the Group has earned \$0.90 million from timber sales and expects these sales to continue until the site has been fully cleared, which is expected to take at least a further three years.

After taking into account all available information, the directors have concluded that there are reasonable grounds to believe:

- the Trust will be able to pay its debts as and when they become due and payable; and
- the basis of preparation of the general purpose financial report on a going concern basis is appropriate.

The consolidated financial report does not include adjustments relating to the recoverability and classification of recorded asset amounts, or to the amounts and classification of liabilities that might be necessary should the Trust not continue as a going concern.

### Notes to the consolidated financial statements For the year ended 30 June 2019

#### 2. Summary of significant accounting policies (continued)

#### b) Statement of compliance

The consolidated financial report complies with Australian Accounting Standards, as issued by the Australian Accounting Standards Board and International Financial Reporting Standards ('IFRS') as issued by the International Accounting Standards Board.

The Trust has changed some of its accounting policies as a result of new and revised accounting standards which became effective for the first time in the current reporting period. The affected policies are:

AASB 9 Financial Instruments (and applicable amendments)

AASB 9 addresses the classification, measurement and derecognition of financial assets and financial liabilities. It has now also introduced revised rules around hedge accounting and impairment. The adoption of the amendment does not have a significant impact on the recognition, classification and measurement of the Trust's financial instruments as they are carried at amortised cost. The derecognition rules have not changed from the previous requirements, and the Trust does not apply hedge accounting. AASB 9 introduces a new impairment model. The change in impairment rules does not have a material impact on the Trust.

AASB 15 Revenue from Contracts with Customers

AASB 15 replaces AASB 118 *Revenue* which covers contracts for goods and services and AASB 111 *Construction Contracts* which covers construction contracts. AASB 15 is based on the principle that revenue is recognised when control of a good or service transfers to a customer – so the notion of control replaces the existing notion of risks and rewards.

The Group's main sources of income is interest which is outside the scope of the new revenue standard. As a consequence, the adoption of AASB 15 has not had a significant impact on the Group's accounting policies or the amounts in the financial statements. Timber harvesting revenue includes a retention amount which is recognised as accrued income (second instalment of 30% of the timber harvest payments) due. The first instalment payments made monthly during the harvest period are for 70% of the estimated purchase price. The second instalment payment is made once harvested timber has been shipped.

The Group has not elected to early adopt any other new or amended Standards or Interpretations that are issued but not yet effective.

### Notes to the consolidated financial statements For the year ended 30 June 2019

#### 2. Summary of significant accounting policies (continued)

#### c) Basis of consolidation

The consolidated financial statements of the Group comprise the financial statements of the parent entity Agricultural Land Trust and its subsidiaries as at 30 June 2019.

The financial statements of subsidiaries are prepared for the same reporting period as parent entity Agricultural Land Trust using consistent accounting policies.

All intercompany balances and transactions, including unrealised profits arising from intra-group transactions, have been eliminated in full. Unrealised losses are eliminated unless costs cannot be recovered.

Subsidiaries are consolidated from the date on which control is transferred to the Group and cease to be consolidated from the date on which control is transferred out of the Group.

Control of a subsidiary is determined by the parent entity's power over the subsidiary and its ability to direct activities that significantly affect returns. Where there is loss of control of a subsidiary, the consolidated financial statements include the results for the part of the reporting period during which parent entity Agricultural Land Trust has control.

#### d) Significant accounting judgements, estimates and assumptions

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenues and expenses. Management bases its judgements and estimates on historical experience and on the various factors it believes to be reasonable under the circumstances, the result of which form the basis of the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions and conditions.

Management has identified the following critical accounting policies from which significant judgements, estimates and assumptions are made. Actual results may differ from these estimates under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods.

#### (i) Investment Properties - Valuations

Investment Properties are valued in accordance with the Responsible Entity's valuation policy. This policy requires an independent valuation of the property to be conducted at intervals set out in that policy. The independent valuation usually forms the basis for determination of the fair value of the property by the directors of the Responsible Entity (see note 4).

#### e) Provision for distribution

The directors have determined the Trust will not pay a distribution for this year.

#### f) Non-current assets and disposal groups held for sale and discontinued operations

Non-current assets and disposal groups are classified as held for sale if their carrying amount will be recovered principally through a sale transaction. For an asset or disposal group to be classified as held for sale it must be available for sale in its present condition and its sale must be highly probable within one year. Non-current assets and disposal groups classified as held for sale are measured at the lower of their carrying amount and fair value less costs to sell if their carrying amount will be recovered principally through a sale transaction instead of use.

A discontinued operation is a component of the Group that has been discontinued, disposed of or is classified as held for sale and that represents a separate major line of business or is part of a single coordinated plan to dispose of such a line of business. The results of discontinued operations are presented separately on the face of the income statement.

### Notes to the consolidated financial statements For the year ended 30 June 2019

#### 2. Summary of significant accounting policies (continued)

#### g) Investments and other financial assets

Investments and other financial assets are initially measured at fair value. Transaction costs are included as part of the initial measurement, except for financial assets at fair value through profit or loss. Such assets are subsequently measured at either amortised cost or fair value depending on their classification. Classification is determined based on both the business model within which such assets are held and the contractual cash flow characteristics of the financial asset unless, an accounting mismatch is being avoided.

Financial assets are derecognised when the rights to receive cash flows have expired or have been transferred and the consolidated entity has transferred substantially all the risks and rewards of ownership. When there is no reasonable expectation of recovering part or all of a financial asset, it's carrying value is written off.

#### Financial assets at fair value through profit or loss

Financial assets not measured at amortised cost or at fair value through other comprehensive income are classified as financial assets at fair value through profit or loss. Typically, such financial assets will be either: (i) held for trading, where they are acquired for the purpose of selling in the short-term with an intention of making a profit, or a derivative; or (ii) designated as such upon initial recognition where permitted. Fair value movements are recognised in profit or loss.

#### Financial assets at fair value through other comprehensive income

Financial assets at fair value through other comprehensive income include equity investments which the consolidated entity intends to hold for the foreseeable future and has irrevocably elected to classify them as such upon initial recognition.

#### h) Impairment

The Group recognises a loss allowance for expected credit losses on financial assets which are either measured at amortised cost or fair value through other comprehensive income. The measurement of the loss allowance depends upon the Group's assessment at the end of each reporting period as to whether the financial instrument's credit risk has increased significantly since initial recognition, based on reasonable and supportable information that is available, without undue cost or effort to obtain.

Where there has not been a significant increase in exposure to credit risk since initial recognition, a 12-month expected credit loss allowance is estimated. This represents a portion of the asset's lifetime expected credit losses that is attributable to a default event that is possible within the next 12 months. Where a financial asset has become credit impaired or where it is determined that credit risk has increased significantly, the loss allowance is based on the asset's lifetime expected credit losses. The amount of expected credit loss recognised is measured on the basis of the probability weighted present value of anticipated cash shortfalls over the life of the instrument discounted at the original effective interest rate.

The loss allowance is recognised in profit or loss.

#### i) Leases

Leases are classified at their inception as either operating or finance leases; there are no finance leases.

#### Operating Leases:

One Investment Administration Ltd ('OIAL') the trustee of ALT No.1 Trust is currently not receiving any rental income in respect of its lease of part of the investment property, Linkletter's Place.

### Notes to the consolidated financial statements For the year ended 30 June 2019

#### 2. Summary of significant accounting policies (continued)

#### j) Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue brought to account but not received at balance date is recognised as a receivable. The following specific recognition criteria must also be met before revenue is recognised:

#### Timber income:

Timber income is recognised as income when receivable per the terms of the SPF harvest agreement. The first instalment of timber harvest payments (70% of the estimated purchase price) is made monthly during the harvest period and the second instalment of 30% of timber harvest payments (retention amount) is made once harvested timber has been shipped.

#### Interest:

Revenue is recognised as the interest accrues using the effective interest method.

#### k) Taxation

Under current Australian income tax legislation, the Trust is not liable for income tax provided that its taxable income (including taxable capital gains, if any) is fully distributed to unit holders each year.

Goods and services tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST except:

- where the GST incurred on a purchase of goods and services is not recoverable from the taxation authority, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables are stated inclusive of the GST.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the balance sheet.

Cash flows are included in the Cash Flow Statement on a gross basis and the GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the taxation authority, are classified as operating cash flows.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the taxation authority.

#### I) Terms and conditions on units

Units in the Trust are classified as equity instruments. Each unit issued confers upon the unit holder an equal interest in the Trust. A unit does not confer any interest in any particular asset or investment of the Trust. Unit holders have various rights under the Constitution and the Corporations Act 2001, including the right to:

- receive income distributions;
- attend and vote at meetings of unit holders;
- participate in the termination and winding up of the Trust; and
- all units have identical features and do not include any contractual obligations to deliver cash or another financial asset other than the unit holder's rights to a pro rata share of the Trust's net assets in the event of the Trust's liquidation.

The rights, obligations and restrictions attached to each unit are identical in all respects.

### Notes to the consolidated financial statements For the year ended 30 June 2019

#### 3. Cash and cash equivalents

Cash and cash equivalents in the Statement of Financial Position comprise cash at bank, and units held in One Cash Management Fund ('OCMF'). They are stated at their nominal values.

For the purposes of the Statement of Cash Flows, cash and cash equivalents consist of cash and cash equivalents as defined above. Units held in the One Cash Management Fund, a fund managed by a related party of OMIFL, are redeemable on a daily basis.

		Consolidated 2019 \$`000	Consolidated 2018 \$`000
(a)	Reconciliation of net income/(loss) to cash	+	7 555
` `	flows from/(used in) operating activities		
	Net income/(loss)	13,743	577
	Net (increment)/decrement in fair value adjustment	(13,520)	(1,780)
	Capitalised interest	271	-
	(Increase)/decrease in receivables	(2,793)	(539)
	Decrease/(increase) in other assets	-	
	Increase/(decrease) in payables	2,487	941
	Net operating cash flow	188	(801)
(b)	Components of cash and cash equivalents		
(5)		120	45
	Cash at bank	139	45
	One Cash Management Fund		179
		141	224
(c)	Non-cash financing and investing activities		
	Non-cash financing activities.		
	Capitalised interest on Series 3	121	-
	Capitalised interest payable on loan-IPG Mortgage Fund	150	-
	Capitalised interest on Series 1 and 2 debentures	-	568
	Capital raising fee expensed Series 1 and 2 debentures	-	149
	Non-cash debentures issued Series 8	-	627
	Non-cash repayment Series 1 and 2	-	(627)
	Non-cash repayment Series 3.1		(4,500)
	Total	271	(3,783)

#### 4. Investment property

#### (a) Property investment

The Group holds one investment property, Linkletter's Place. Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are measured at fair value based on directors' valuations. Independent valuations are conducted from time to time in accordance with the Responsible Entity's valuation policy and are considered by the directors of the Responsible entity when determining fair values. Gains or losses arising from changes in fair values of investment properties are recognised in profit and loss in the year in which they arise.

Where assets have been revalued, the potential effect of the capital gains tax ('CGT') on disposal has not been taken into account in determination of the revalued carrying amount. The Group does not expect to be ultimately liable for CGT in respect of the sale of assets as all realised gains would be distributed to unit holders.

	Consolidated 2019 \$'000	Consolidated 2018 \$'000
Investment property at fair value	35,400	21,880
	35,400	21,880

### Notes to the consolidated financial statements For the year ended 30 June 2019

#### 4. Investment property (continued)

#### (b) Reconciliation of the carrying amount of level 3 investment property

	Opening Balance \$'000	Acquisition \$'000	Disposals \$'000	Fair value adjustments \$'000	Closing balance \$'000
2018					
Rural Property	20,100	-	-	1,780	21,880
, ,	20,100	-	_	1,780	21,880
2019	21 000	_	_	13,520	35,400
Rural Property	21,880				
	21,880	-		13,520	35,400

Rental income from the investment property during the year was \$nil (2018: \$nil). Direct operating expenses for the investment property for the year was \$nil (2018: \$nil).

The investment property has been measured at fair value based on directors' valuations, having regard to an independent valuation, conducted by CBRE in July 2019, of the Linkletter's Place property. This is based on the market value applying an 'As If Complete' (remediated to an agricultural standard) valuation approach of \$35.40 million. This approach considers the highest and best use of the aggregation past its forestry use which is considered will be as a mixed grazing and cropping business.

The market value of the property 'As is' (subject to existing occupancy arrangements) was assessed by CBRE to be \$26.65 million. The directors have determined the fair value of the Trust's investment property to be \$35.40 million.

The CBRE valuation considered the following inputs in determining the fair value:

Level 2 inputs:

Comparable land sales.

Level 3 inputs:

- Comparable evidence requiring adjustment; reliance was placed on transactions of other rural properties within the region to establish market parameters for land and structures; and
- Discount rates and depreciated replacement cost estimates used to calculate impairment arising from the lease in place at Linkletter's Place.

The land value was assessed by analysing land sales of similar size, location, topography and use to the subject property's land component, and then applying a rate per hectare to the cleared agricultural land and non-arable land area. The most significant input is the rate per hectare of land based mostly on comparable land sales for plantation land and cleared and pastured land. As CBRE has made significant adjustments to the rate per hectare based on the property's specific characteristics, the fair value measurement is categorised as Level 3 in the fair value hierarchy. These adjustments relate to differences in location, quality of structural improvements, soil types and productivity levels. Any change in the rate per hectare for comparable land sales would result in a movement in the fair value of the investment property.

The directors have also commissioned an independent valuation of the forest assets located on the Linkletter's Place property. The assessed value of the timber assets was \$4.12 million. In addition to the above described 'as if complete' valuation, CBRE also assessed the value of Linkletter's Place on an 'as is – subject to existing occupancy arrangements' basis as being \$26.65 million. The combined value of the timber assets and property on an 'as is basis' amount to \$30.77 million.

The directors of the Responsible Entity considered both methods of valuation and determined to adopt the 'As if Complete' valuation as this valuation is consistent both with prior years' practice and with the stated strategy for the Group, which is to return Linkletter's Place to an agricultural asset.

### Notes to the consolidated financial statements For the year ended 30 June 2019

#### 4. Investment property (Continued)

#### (c) Reconciliation of level 3 investment property

Linkletter's Place measures 8,886 hectares in total and compromises the following,

Туре	Land size	Value
Agricultural land (ex leased area)	8,036.30 hectares	\$4,300 per hectare
Non-arable land	848.99 hectares	\$200 per hectare
Structures		\$676,002

There have been no transfers between the levels of the fair value hierarchy. The Trust has determined its policy to be to apply all transfers from the end of the reporting period.

Where assets have been revalued, the potential effect of the capital gains tax ('CGT') on disposal has not been taken into account in determination of the revalued carrying amount. The Trust does not expect to be ultimately liable for CGT in respect of the sale of assets, as all realised gains would be distributed to unit holders.

The Linkletter's Place investment property is pledged as security to secure the Group's IPG Mortgage Fund borrowings (see note 12).

#### 5. Trade and other receivables

	Consolidated 2019 \$`000	Consolidated 2018 \$`000
Other receivables	-	2
Accrued income – timber	550	-
Loan interest receivable	2,860	615
	3,410	617

Terms and conditions relating to the above financial instruments:

'Other receivables' comprises distribution receivable from the One Cash Management Fund and eligible refunds on GST. 'Accrued income' relates to timber sales which occurred before year end. The retention amount (second instalment of 30% of the timber harvest payments) due to the Trust at year end. The first instalment payments made monthly during the harvest period are for 70% of the estimated purchase price. The second instalment payment is made once harvest is complete and the final shipment of woodchips has been made.

#### 6. Trade and other payable

Trade payables and other payables are carried at amortised cost and represent liabilities for goods and services provided to the Group prior to the end of the financial year that are unpaid and arise when the Group becomes obliged to make future payments in respect of the purchase of these goods and services.

Payables to related parties are recognised and carried at the nominal amount due. These amounts are interest free and are generally payable on 30 day terms.

	Consolidated 2019 \$`000	Consolidated 2018 \$`000
Trade creditors	57	6
Other payables and accruals	174	47
Interest payable	3,019	710
	3,250	763

Trade creditors are non-interest bearing and generally on 30-day terms.

### Notes to the consolidated financial statements For the year ended 30 June 2019

#### 7. Loan receivable

	Consolidated 2019 \$`000	Consolidated 2018 \$`000
Current asset Loan	105,450	15,500
Non-current Asset Loan	105,450	30,550 46,050

The Group entered into further loans with iProsperity Underwriting Pty Ltd during this financial year, totalling \$61,400,000 of which \$2,000,000 was repaid during the year. The maturity dates are listed in note 12.

#### 8. Earnings per unit (EPU)

Basic EPU is calculated as net profit / (loss) attributable to unit holders of the Trust divided by the weighted average number of ordinary units. Diluted EPU is calculated as net profit / (loss) attributable to unit holders of the Trust divided by the weighted average number of ordinary units adjusted for the effects of all dilutive potential ordinary units.

	Consolidated 2019	Consolidated 2018
Earnings per unit attributable to ordinary unit holders Basic profit/(loss) per unit (cents) Diluted profit/(loss) per unit (cents)	14.09 14.09	0.59 0.59

Earnings per unit and diluted earnings per unit are calculated by dividing the net income attributable to members of the Trust by the weighted average number of ordinary units on issue during the year. The weighted number of units in the calculation of earnings per unit is 97,510,036 (2018: 97,510,036).

#### 9. Net asset backing per unit

	Consolidated 2019	Consolidated 2018
Basic net asset backing per unit (\$)	0.25	0.11

Basic net asset backing per unit is calculated by dividing the unit holder interests by the number of units on issue at the year-end.

### Notes to the consolidated financial statements For the year ended 30 June 2019

#### 10. Units on issue

	Consolidated 2019 ′000	Consolidated 2018 '000
Units on issue at the beginning of year (Units) Units issued during the year (Units)	97,510	97 <u>,</u> 510
Units on issue at the end of the year	97,510	97,510

Rights and restrictions over Ordinary units:

- Each unit ranks equally with all other ordinary units for purpose of distributions and on termination of the Trust, and
- At a meeting of members of the Trust ordinary units entitle the holder (whether in person or by proxy) where voting is:
  - by way of a show of hands, to one vote; and
  - on a poll, each member of the scheme has 1 vote for each dollar of the value of the total interests they
    have in the scheme,.

When managing capital, the Responsible Entity's objective is to ensure that the Trust continues as a going concern and maintains optimal returns to unit holders and optimal benefits for other stakeholders. The Responsible Entity monitors its gearing ratio (debt/total assets) when assessing capital management requirements. The Trust is not subject to any externally imposed capital requirements.

The Trust has in place a Distribution Reinvestment Plan ('DRP') which assists the Responsible Entity with the management of its capital requirements. The DRP allows unit holders to elect to reinvest their distribution into new units of the Trust. The issue price of units under the DRP is the average trading price (weighted by volume) of the Trust's units traded on the Australian Stock Exchange during the 10 trading days from, and including the date on which the Trust's units trade ex-distribution, less a discount of up to 10% as determined by the directors at their absolute discretion. The value of distributions reinvested relating to the 2019 year was \$nil (2018: \$nil) which resulted in the issue of nil units (2018: nil units).

#### 11. Distributions to unitholders

The directors have determined the Trust will not pay a distribution for the financial year 2019.

The Trust has unused tax losses which will be available for offset, subject to loss integrity rules under Australian tax legislation, should the Trust be in a taxable position in the future.

### Notes to the consolidated financial statements For the year ended 30 June 2019

#### 12. Interest bearing loans and borrowings

All loans and borrowings are initially recognised at cost, being fair value of the consideration received net of issue costs associated with the borrowings.

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the effective interest method including any issue costs, and any discount or premium on settlement.

Gains and losses are recognised in the income statement when the liabilities are derecognised and as well as through the amortisation process. Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after balance date.

	Consolidated 2019 \$'000	Consolidated 2018 \$'000
Current		
Loan*	10,000	10,000
Debenture*	107,077	7,127
Total current	117,077	17,127
Non-current		
Debenture*		40,550
Total non-current		40,550
Financing facilities		
Total facilities used	117,077	57,677
Total facilities unused	13,050	24,450
Total facilities	130,127	82,127

<sup>\*</sup> Debenture Series 1 and 2 were repaid on 28 February 2018 and refinanced with a \$10,000,000 loan from IPG Mortgage Fund. The loan interest rate is at 6%, interest payment is on a six monthly cycle.

### Notes to the consolidated financial statements For the year ended 30 June 2019

#### 12. Interest bearing loans and borrowings (continued)

The debentures on issue and loans are as follows:

Debenture/Loan	Facility Limit	Amount	Drawdown Date	Maturity	Interest Rate
Debentures Series 3	5,500,000	4,000,000	23-May-17	22-May-20	6.00%
Debentures Series 3		1,500,000	16-Jun-17	15-Jun-20	6.00%
Debentures Series 4	10,000,000	5,000,000	14-Aug-17	13-Aug-19*	4.50%
Debentures Series 4		4,000,000	07-Sep-17	13-Aug-19*	4.50%
Debentures Series 4		1,000,000	22-Nov-17	13-Aug-19*	4.50%
Debentures Series 5	1,000,000	1,000,000	07-Sep-17	07-Oct-19*	12.50%
Debentures Series 6	5,000,000	2,000,000	13-Dec-17	12-Dec-19	6.00%
Debentures Series 7	98,000,000	3,000,000	24-Jan-18	24-Jan-20	4.00%
Debentures Series 7		3,000,000	24-Jan-18	24-Jan-20	4.00%
Debentures Series 7		3,000,000	15-Feb-18	24-Jan-20	4.00%
Debentures Series 7		10,000,000	28-Feb-18	24-Jan-20	4.00%
Debentures Series 7		1,200,000	03-May-18	24-Jan-20	4.00%
Debentures Series 7		5,000,000	01-Jun-18	24-Jan-20	4.00%
Debentures Series 7	-	2,400,000	13-Jun-18	24-Jan-20	4.00%
Debentures Series 7		950,000	15-Jun-18	24-Jan-20	4.00%
Debentures Series 7		3,000,000	24-Jul-18	24-Jan-20	4.00%
Debentures Series 7		4,000,000	13-Sep-18	24-Jan-20	4.00%
Debentures Series 7		4,000,000	26-Oct-18	24-Jan-20	4.00%
Debentures Series 7		12,000,000	08-Nov-18	24-Jan-20	4.00%
Debentures Series 7		8,000,000	08-Nov-18	24-Jan-20	4.00%
Debentures Series 7		5,000,000	19-Dec-18	24-Jan-20	4.00%
Debentures Series 7		6,000,000	28-Dec-18	24-Jan-20	4.00%
Debentures Series 7		5,000,000	12-Feb-19	24-Jan-20	4.00%
Debentures Series 7		3,000,000	04-Mar-19	24-Jan-20	4.00%
Debentures Series 7		300,000	23-Apr-19	24-Jan-20	4.00%
Debentures Series 7		3,000,000	10-May-19	24-Jan-20	4.00%
Debentures Series 7		1,100,000	24-May-19	24-Jan-20	4.00%
Debentures Series 7		5,000,000	28-May-19	24-Jan-20	4.00%
Debentures Series 8	627,081	627,081	28-Feb-18	07-Oct-19*	10.00%
IPG Mortgage Fund	10,000,000	10,000,000	28-Feb-18	28-Aug-19*	6.00%
		117 077 001			

#### 130,127,081 117,077,081

As at 30 June 2019, the aggregate debenture balance of series 3 to series 8 was \$107,077,081 (2018: \$47,677,081). The fair value approximates the current value of \$107,077,081. The loan from IPG Mortgage Fund was \$10,000,000 (2018: 10,000,000).

Series 3, 4, 6, and 7 Debentures have security limited to the amounts recovered in respect of the loan made by the Group to iProsperity Underwriting Pty Limited.

<sup>\*</sup>Subsequent to 30 June 2019, the Maturity Date for each of these Series of Debentures was extended. Series 4 were each extended to 13 August 2020. Debenture Series 5 and Series 8 have been extended to 7 April 2020; IPG Mortgage Fund loan has been extended to 28 February 2020 as detailed in note 16 Subsequent events.

### Notes to the consolidated financial statements For the year ended 30 June 2019

#### 13. Finance costs

	Consolidated 2019 '000	Consolidated 2018 '000
Finance costs expensed - interest expense continuing operations - other finance costs continuing operations	4,786	2,300
<b>3</b> • F	4,786	2,300

#### 14. Capital commitments

There is nil estimated capital expenditure contracted for at 30 June 2019 but not provided for (2018: \$1,100,000).

#### 15. Financial risk management objectives and policies

The Group's principal financial instruments are a series of debentures and loan. IPG Mortgage Fund loan of \$10 million (refinanced Series 1 & 2 Debentures) is secured over the Linkletter's Place investment property and Series 3, 4, 6 and 7 are secured over the amounts the Group may recover under the corresponding loans made to iProsperity Underwriting Pty Limited. The main purpose of Series 3, 4, 6 and 7 Debentures was to provide the Group with additional income. The Group has various other financial instruments such as cash and cash equivalents, trade debtors and trade creditors, which arise directly from its operations. It is, and has been throughout the year, the Group's policy that it will not trade in financial instruments. The main risks from the Group's financial instruments are interest rate risk, credit risk and liquidity risk. The Board's policies for managing each of these risks are summarised below. Management's expectations are that the carrying amounts of financial assets and financial liabilities approximate their fair values due to their short-term maturity.

#### Interest rate risk

The Group's exposure to market risk for changes in interest rates relates primarily to any long-term debt obligations. As at 30 June 2019, the Group has no debt subject to variable rates of interest and all debentures issued by the Group accrue interest at a fixed rate. There are two risks to the Group (1) the risk that interest rates reduce further making these fixed interest payments more expensive than could be achieved under a new loan and (2) the risk that interest rates increase considerably such that when the Group comes to refinance the debentures on their maturity, debt at a similar rate of interest cannot be found. The Group reviews its debt requirements on a regular basis to ensure an appropriate mix of fixed and variable interest rate debt. As the Group's income is limited at present, having fixed costs may be beneficial. The mix of financial assets and liabilities is summarised in notes 3, 5, 6, 7 & 12. Given that the Group has not entered into any hedging arrangements, changes in interest rates are not likely to have an effect on the carrying values of financial assets. Accordingly, the impact on net equity and profit resulting from changes in interest rates is likely to be nil.

#### Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations and arises principally from the Group's receivables from its customers. The Group is not receiving any rental income in respect of the lease of Linkletter's Place. The Group has on-lent \$105,450,000 proceeds of the Series 3, 4, 6 & 7 Debentures to iProsperity Underwriting Pty Limited (iProsperity Borrower). The Group may suffer a loss if the iProsperity Borrower does not pay amounts due to the Group under the relevant Loans (including principal and interests). Series 3, 4, 6, and 7 Debentures have security limited to the amounts recovered in respect of the loan made by the Group to iProsperity Underwriting Pty Limited.

### Notes to the consolidated financial statements For the year ended 30 June 2019

#### 15. Financial risk management objectives and policies (continued)

Liquidity risk

The Group's approach to managing liquidity risk is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due. The Group updates and reviews its cash flow forecasts to assist in managing its liquidity. The remaining contractual maturities of the Group's financial assets and liabilities are summarised in the tables below.

Consolidated financial assets	< 12 months 2019 \$'000	1 – 5 years 2019 \$'000	> 5 years 2019 \$'000	Total 2019 \$'000
Cash and cash equivalents	141	-	-	141
Other receivables	3,410	-	-	3,410
Loan receivable	105,450	_	-	105,450
	109,001		-	109,001
Consolidated financial liabilities				
Trade and other payables	3,250	-	-	3,250
Interest bearing loans and borrowings	117,077	-		117,077
	120,327	Ma .		120,327
Net maturity	(11,326)	_		(11,326)
	< 12 months 2018 \$'000	1 – 5 years 2018 \$'000	> 5 years 2018 \$'000	Total 2018 \$'000
Consolidated financial assets				
Cash and cash equivalents	224	-	-	224
Other receivables	617	-	-	617
Loan receivable	15,500	30,550	-	46,050
	16,341	30,550		46,891
Consolidated financial liabilities				
Trade and other payables	763	-	-	763
Interest bearing loans and borrowings	17,127	40,550	-	57,677
	17,890	40,550	-	58,440
Net maturity	(1,549)	(10,000)	_	(11,549)

### Notes to the consolidated financial statements For the year ended 30 June 2019

#### 16. Subsequent events

The maturity date of the \$10 million loan from IPG Mortgage Fund has been extended 6 months to 28 February 2020. A six month extension has also been made to the Series 5 and Series 8 Debentures to maturity date of 7 April 2020. Subsequent to 30 June 2019 the Maturity Date for the Series 4 Debentures were each extended to 13 August 2020.

On 14 August 2019 it was announced to the market that documentation was signed to issue to the existing debenture holders a new series of debentures, Series 9 Debentures, with a face value up to \$50 million. On 29 August 2019 Series 9 Debentures of \$11.5 million were issued and on-lent to iProsperity Underwriting Pty Ltd. On 27 August 2019 Series 7 Debentures of \$4.5 million were issued on the and on-lent to iProsperity Underwriting Pty Ltd. If additional Series 9 Debentures are issued, the Group will on-lend the proceeds of the debentures.

No other matter or circumstance has arisen since the end of the financial period, which is not otherwise dealt with in this report or in the consolidated financial statements, that has significantly affected or may significantly affect the operations of the Group, the results of those operations or the state of affairs of the Group in the subsequent financial period.

#### 17. Segment reporting

An operating segment is a component of an entity that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses relating to transactions with other components of the same entity). The entity's chief operating decision maker regularly reviews its operating results, in order to make decisions about resource allocations and assess its performance, for which discrete financial information is available. This includes start-up operations, which are yet to earn revenues. Management will also consider other factors in determining operating segments such as the existence of a line manager and the level of segment information presented to the board of directors.

Operating segments have been identified based on the information provided to the chief operating decision makers — being the executive management team. Operating segments that meet the quantitative criteria as prescribed by AASB 8 are reported separately. However, an operating segment that does not meet the quantitative criteria is still reported separately where information about the segment would be useful to users of the financial statements.

The Group operates wholly within Australia and aims to become a crop and grazing producing business after completion of remediation works on its sole investment property in Esperance, Western Australia. Opportunities for sale or leasing may also be assessed in the future. The Group has also entered into debenture borrowings and on lending the proceeds of these borrowings to earn an interest income margin.

# Notes to the consolidated financial statements For the year ended 30 June 2019

#### 18. Parent entity information

The financial information in relation to the Group's parent entity, Agricultural Land Trust, is summarised in the table below.

	Parent 2019 \$'000	Parent 2018 \$'000
Current assets	9,130	5,765
Total assets	151,260	75,755
Current liabilities	120,191	17,878
Total Liabilities	127,186	65,424
Net assets attributable to unitholders	24,074	10,331
Represented by:		
Issued capital	55,299	55,299
Retained losses	(31,225)	(44,968)
Total unitholders' interest	24,074	10,331
Net income/(loss) of the parent entity	13,743	577
Total comprehensive income	13,743	577
Details of any guarantees entered into by the parent entity in relation to the debts of its subsidiaries	None	None
Details of any contingent liabilities of the parent entity	None	None
Details on any contractual commitments by the parent entity for the acquisition of property, plant or equipment	None	None

#### 19. Other expenses

19. Other expenses	Consolidated 2019 '000	Consolidated 2018 '000
Audit fees	51	28
Consulting fees	1	10
Council rates	94	88
Legal fees	. 55	162
Listing fees	34	41
Tax consulting fees	15	13
Other expenses	52	168
·	302	510

### Notes to the consolidated financial statements For the year ended 30 June 2019

#### 20. Auditor's remuneration

Amounts received or due and receivable by the auditor for:	Consolidated 2019 \$	Consolidated 2018 \$
Crowe Sydney - an audit or review of the financial report	36,485	26,334
Ernst & Young - compliance plan audit	4,765	2,132
	41,250	28,466

As stated in the Corporate Directory, Crowe Sydney is the auditor of the Group. The Group's compliance plan audit is conducted by Ernst & Young.

#### 21. Related party disclosures

#### (a) Responsible entity

The Responsible Entity of Agricultural Land Trust at 30 June 2019 is One Managed Investment Funds Limited ('OMIFL') whose parent entity at 30 June 2019 is One Investment Group Pty Limited ('OIG'). The ultimate parent entity is OIG Holdings Pty Limited ('OIGH').

The Responsible Entity fees for the year were \$108,168 to One Managed Investment Funds Limited (2018: \$51,970). The Responsible Entity's entitlement to fees is contained in the constitutions of the Group's trusts. The Responsible Entity is entitled to be paid annual fees calculated on the following basis:

- (a) 0.25% of the gross value of assets of the Group calculated at the end of each month and paid quarterly in arrears.
- (b) 3.5% of the Net Income of the Group calculated after adding back the following items:
- Depreciation, building allowances and other non-cash expenses;
- Interest, finance and other borrowing expenses;
- Leasing, legal and professional fees;
- Administration expenses, including auditing, accounting, Custodians' fees, outgoings and expenses and management fees;
- Costs of issuing any Disclosure Documents;
- Marketing and promotional expenses.

The fee is paid quarterly in arrears.

(c) 3.5% of the increase in the market value of each asset owned by the Group calculated from the start of a financial year, or the date of acquisition, to the end of the Financial Year. This fee will be payable annually. No fees were charged during the year in relation to this item.

The Responsible Entity is also entitled to be paid a fee of up to 5% of the purchase price of any authorised investment acquired for the Trust. This fee is payable on the day of the acquisition of the relevant investment and is in consideration for the co-ordination of the acquisition. The Responsible Entity is also entitled to a fee of up to 5% of the application money raised under a Disclosure Document where the purpose for raising the application money is not to acquire an authorised investment. This fee is payable within 7 days of the issue of Units for which the application money is received. This fee is for the co-ordination of the relevant capital raising. No fees were charged during the year in relation to these items.

At 30 June 2019, an estimated balance of \$54,013 was payable to the Responsible Entity (2018: \$13,240).

### Notes to the consolidated financial statements For the year ended 30 June 2019

#### 21. Related party disclosures (continued)

#### (b) Related party transactions

The consolidated financial statements include the financial statements of parent entity Agricultural Land Trust and the subsidiaries listed in the following table:

Name	Equity interest held by consolidated entity		
	2019	2018	
	%	%	
Kalgoorlie Apartment Hotel Syndicate	100.00	100.00	
Murray Street Mall Property Trust	100.00	100.00	
ALT No 1 Trust	100.00	100.00	
ALT Sub Trust No 4	100.00	100.00	
ALT Sub Trust No 5	1.00.00	100.00	

The above subsidiaries are domiciled in Australia and have balance dates of 30 June, consistent with the Trust. All related party transactions are conducted on normal commercial terms and conditions. Related party receivables and payables, unless otherwise stated, are unsecured, receivable or payable within 30 days and do not bear interest.

#### Investments in unlisted funds managed by OMIFL

The Trust has invested units valued at \$2,384 (2018: \$178,708) in the One Cash Management Fund ('OCMF') as at 30 June 2019. The trustee of OCMF is One Investment Management Pty Ltd ('OIMPL'), an authorised representative of OMIFL. OIMPL and OMIFL are subsidiaries of One Investment Group Pty Limited. This investment has enabled the Trust to improve its return on cash held. The investment has been included in cash and cash equivalents as it is redeemable daily. OCMF charges a management fee to its unitholders at a rate of 0.50% per annum on its net assets. Management fees paid by the Trust to OCMF for the year ended 30 June 2019 were \$318 (2018; \$1,402).

#### Debenture holder

The debenture holders in respect of Series 1 - Series 8 are One Funds Management Limited as trustee for Cornerstone New SIV Bond Fund and One Funds Management Limited as trustee for Cornerstone Bond Fund ('Cornerstone'). The Trustee of Cornerstone, One Funds Management Limited ('OFML') is owned by OIG. Interest is payable in accordance with the terms of the debentures.

#### Loan holder

The lender in respect of the \$10m loan is One Funds Management Limited as trustee for the IPG Mortgage Fund. The Trustee of IPG Mortgage Fund, One Funds Management Limited ('OFML') is owned by OIG. Interest is payable in accordance with the terms of the loan agreement.

### Notes to the consolidated financial statements For the year ended 30 June 2019

#### 21. Related party disclosures (continued)

#### (c) Details of key management personnel

#### **Directors**

The names of the directors of the Responsible Entity in office during the financial period and until the date of this report are:

#### One Managed Investment Funds Limited

- Justin Epstein
- Frank Tearle
- Elizabeth Reddy (appointed 6 November 2009; ceased 26 October 2018)
- Sarah Wiesener (appointed 26 October 2018)

#### (d) Compensation of key management personnel

No amounts are paid by the Trust directly to directors and key management personnel of the Trust. Directors of the Responsible Entity receive remuneration in their capacity as directors of the Responsible Entity. Consequently, no compensation, as defined in AASB 124: Related Party Disclosures is paid by the Trust to its key management personnel. Each of One Managed Investment Funds Limited and Agricultural Land Management Limited, as responsible entity of the Trust during the period, is deemed for disclosure purposes to be a key management personnel of the Trust. Compensation is payable to the Trust's responsible entity in the form of fees disclosed in note 21(a).

#### (e) Units in the Trust held by key management personnel

Key management personnel do not directly hold any units in the Trust at year-end, nor have they held any units in the Trust during the reporting period. As at 30 June 2019, director Justin Epstein held an indirect interest of 223,891 units in the Trust.

#### 22. Commitments and contingent liabilities

The Group has no commitments as at 30 June 2019 (2018: \$nil). The Group has no contingent liabilities at the end of the financial year (2018: \$nil).

#### Directors' declaration

In accordance with a resolution of the directors of One Managed Investment Funds Limited, I state that:

In the opinion of the directors:

- (a) the financial statements and notes of the Group are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the Group's financial position as at 30 June 2019 and of its performance for the year ended on that date; and
  - (ii) complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001;
- (b) the financial statements and notes also comply with International Financial Reporting Standards as disclosed in note 2; and
- (c) with reference to note 2 there are reasonable grounds to believe that the Trust will be able to pay its debts as and when they become due and payable.

This declaration has been made after receiving the declarations required to be made to the directors in accordance with section 295A of the Corporations Act 2001 for the financial year ended 30 June 2019.

On behalf of the Board of One Managed Investment Funds Limited.

Frank Tearle

Director

One Managed Investment Funds Limited

foot Teete

Sydney

13 September 2019



#### Crowe Sydney

ABN 97 895 683 573 Member of Crowe Global

**Audit and Assurance Services** 

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# Independent Auditor's Report to the Unitholders of Agricultural Land Trust

#### **Opinion**

We have audited the financial report of Agricultural Land Trust and the entities it controls (the "Trust"), which comprises the consolidated statement of financial position as at 30 June 2019, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in unitholders interests and the consolidated statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of the Trust is in accordance with the *Corporations Act* 2001, including:

- (a) giving a true and fair view of the Trust's financial position as at 30 June 2019 and of its financial performance for the year then ended; and
- (b) complying with Australian Accounting Standards and the Corporations Regulations 2001.

#### **Basis for Opinion**

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Trust in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

The title 'Partner' conveys that the person is a senior member within their respective division, and is among the group of persons who hold an equity interest (shareholder) in its parent entity, Findex Group Limited. The only professional service offering which is conducted by a partnership is the Crowe Australasia external audit division. All other professional services offered by Findex Group Limited are conducted by a privately owned organisation and/or its subsidiaries.

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#### Material Uncertainty Related to Going Concern

We draw attention to Note 2 in the financial report, which indicates that the Trust has a net current liability position of \$11,326,000 as at 30 June 2019. As stated in Note 2, the directors have prepared the financial report on a going concern basis and are taking actions to address this financial position. Should the events or actions set forth in Note 2 not eventuate, it may result in material uncertainty that may cast significant doubt on the Trust's ability to continue as a going concern. Our opinion is not modified in respect of this matter.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### **Key Audit Matter**

#### Valuation of Investment Property - Note 4

The investment property has been revalued based on the directors' valuation to \$35,400,000. The fair value was determined by the directors taking into consideration an independent assessment conducted in July 2019. The net change in fair value of \$13,520,000 was reflected in the Statement of Profit or Loss and Other Comprehensive Income.

The measurement of the investment property was identified as a key audit matter due to:

- the significance of the investment property to the Trust's total assets,
- the significance of the net change in fair value to the Trust's net income for the year, and
- the valuation of the investment property requiring significant judgement and estimation.

#### How we addressed the Key Audit Matter

We performed the following procedures;

- Evaluated the Directors' process regarding the valuation of the investment property including reviewing the independent assessment supporting their valuation. Our review considered the assumptions of the independent valuer in the assessment of their valuation:
- Reviewed the qualifications and capabilities of the valuer; and
- Assessed the reasonableness of the values per hectare used in the valuation of the property.

#### **Debentures - Note 12**

The Trust issued \$61,400,000 of debentures in the current financial year. These funds were utilised to fund loans to an external party. The total debentures on issue at 30 June 2019 is \$107,077,081.

Because of its significance in the financial report, we have identified the measurement and presentation of this liability to be a key audit matter.

We performed the following procedures;

- Reviewed the debenture loan documents and assessed the terms against the relevant presentation requirements in AASB 101 Presentation of Financial Statements; and
- Obtained confirmation from the debenture holders for the balance owing, maturity date and security held.

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#### Other Information

The directors of the Responsible Entity, One Managed Investment Funds Limited, are responsible for the other information. The other information comprises the information included in the Trust's annual report for the year ended 30 June 2019, but does not include the financial report and our auditor's report thereon. Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the Directors for the Financial Report

The directors of the Responsible Entity, One Managed Investment Funds Limited, are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Trust to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Trust or to cease operations, or have no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or
  error, design and perform audit procedures responsive to those risks, and obtain audit evidence that
  is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
  misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve
  collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Trust's internal control.

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- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Trust's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Trust to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the
  disclosures, and whether the financial report represents the underlying transactions and events in a
  manner that achieves fair presentation.
- We communicate with the directors regarding, among other matters, the planned scope and timing
  of the audit and significant audit findings, including any significant deficiencies in internal control that
  we identify during the audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards. From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore the key audit matters. We describe these matters in the auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in the auditor's report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

**Crowe Sydney** 

Haydon

Crowe Sydney

John Haydon Senior Partner

13 September 2019 Sydney

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13 September 2019

The Directors
One Managed Investment Funds Limited
As Responsible Entity of Agricultural Land Trust
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20 Hunter Street
SYDNEY NSW 2000

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**Dear Board Members** 

#### **Agricultural Land Trust**

Crowe Sydney

In accordance with section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the Directors of One Managed Investment Funds Limited.

As lead audit partner for the audit of the financial report of Agricultural Land Trust for the financial year ended 30 June 2019, I declare that to the best of my knowledge and belief, that there have been no contraventions of:

- (i) the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- (ii) any applicable code of professional conduct in relation to the audit.

Yours sincerely

**Crowe Sydney** 

John Haydon Senior Partner

The title 'Partner' conveys that the person is a senior member within their respective division, and is among the group of persons who hold an equity interest (shareholder) in its parent entity, Findex Group Limited. The only professional service offering which is conducted by a partnership is the Crowe Australasia external audit division. All other professional services offered by Findex Group Limited are conducted by a privately owned organisation and/or its subsidiaries.

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#### **ASX ADDITIONAL INFORMATION**

Additional information required by the Australian Securities Exchange Limited and not shown elsewhere in this report is as follows. The information is current as at 31 July 2019.

#### (a) Substantial unit holders

Substantial unit holders who have notified the Trust in accordance with section 671B of the Corporations Act 2001 are:

	<u>Units</u>	<u>%</u>
Westralia Property Holdings Pty Ltd	60,718,337	62.27
Elders Finance Pty Ltd	6,037,515	6.19
Emerald Securities Pty Ltd	5,603,364	5.75

#### (b) Distribution of unit holders

The numbers of unit holders by size of holding are:

Range of Ho	oldi	ngs	Holders	Units	%
1	-	1,000	26	8,004	0.01
1,001	-	5,000	46	133,764	0.14
5,001	-	10,000	62	469,096	0.48
10,001	-	100,000	170	5,205,877	5.34
100,001	-	Over	49	91,693,295	94.03
Rounding					0.00
Total			353	97,510,036	100.00
Unit holders h	nold	ing less than a marketable parcel	131	580,864	

#### (c) Voting rights as at 23 August 2019

All units issued are fully paid. The voting rights attaching to each fully paid unit (being the only class of units AGJ has on issue) are:

- On a show of hands, each unit holder has one vote; and
- On a poll, each unit holder has one vote for each unit the unit holder holds.

#### (d) Top 20 registered unit holders as at 31 July 2019

Name	Units	% of units
Dgato Pty Ltd	30,443,405	31.22
Richtide Investments Pty Ltd	26,117,973	26.78
Elders Finance Pty Ltd	6,037,515	6.19
Emerald Securities Pty Ltd	5,603,364	5.75
Mr Simon Robert Evans & Mrs Kathryn Margaret Evans	2,950,000	3.03
Dr Steven G Rodwell	2,376,290	2.44
Mrs Liliana Teofilova	1,972,000	2.02
Westralia Property Holdings Pty Ltd	1,760,382	1.81
Mr David C Scicluna & Mr Anthony A Scicluna	1,450,439	1.49
Mr Ianaki Semerdziev	1,444,000	1.48
Indian Ocean Capital (WA) Pty Ltd	1,360,437	1.40
Westralia Property Holdings Pty Ltd	1,036,140	1.06
Mr Robert Stephen Ackerman & Mrs Sheila June Ackerman	555,238	0.57
Anne Juella Thompson & John Harley Thompson	482,202	0.49
Mr Phillip John Harvey & Ms Geraldine Lucy Harvey	472,045	0.48
Mark Owen Kimberley	466,987	0.48
Citicorp Nominees Pty Limited	466,527	0.48
Jojaman Pty Ltd	431,550	0.44
Mr Andre Jumabhoy	387,908	0.40
GA & AM Leaver Investments Pty Ltd	360,000	0.37
Total unit held by top 20	86,174,402	88.37
Total remaining holder balance	11,335,634	11.63

